



ARCATA HOUSE
PARTNERSHIP

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Homeless Housing, Assistance and Prevention Program

RFP No. DHHS2023-02

Proposal

Submitted to:

Humboldt County Department of Health and Human Services

Attention: Carol Martinez, Administrative Services Officer

Email: cmartinez@co.humboldt.ca.us

One-Stop Service Center

1.0 Introductory Letter

Humboldt County Department of Health and Human Services
Attention: Carol Martinez, Administrative Services Officer
Email: cmartinez@co.humboldt.ca.us

September 23, 2023

Ms. Martinez and Selection Committee,

Arcata House Partnership (AHP) is committed to serving the neediest of our community. For over 30 years we have been providing shelter and support services to people who are homeless or at risk of becoming homeless. AHP is committed to continue providing a service center that is an entry point for the CES and a place where people from anywhere in Humboldt County can get services like CES intake, referral services, mail, showers, access to hygiene facilities and more. People who access these services are the most vulnerable in our county. Their high needs and vulnerability will require substantial supportive services to assist them as they live on the streets and as some transition from being homeless to being housed. Staff at this program will work to assist people to connect to services, make referrals, and provide access to the basic essentials. This program will allow AHP to continue and even expand capacity to address immediate homelessness challenges. At the service center, we take a multi-faceted approach to helping those who are unhoused. Each person is unique and faces individual challenges that require person-centered solutions. We are able to connect each family or individual with resources to help address their situation. Our partnerships with other providers allow AHP staff to work together to ensure positive outcomes for those we serve.

The program referred to as “the annex” or “the one-stop” provided service to 629 people from 9-1-22 and 8-30-23. AHP is experienced in providing these services to this population. People county-wide have accessed this service in person or through our 9-4:00 phone service.

The One-Stop Service Center provides:

- Access and connection to information about the Coordinated Entry System (CES);
- mainstream resources enrollment;
- referral to needed services and partner agencies;
- a mail stop;
- case management;
- access to hygiene facilities;
- access to a food pantry on Wednesdays and much more.

The Authorized Representative for Arcata House Partnership is:

Dr. Darlene Spoor, Executive Director

Arcata House Partnership, 1005 Eleventh St, Arcata, CA 95521 707-822-4528

With 1,309 unsheltered people identified in Humboldt County as homeless during the 2022 Point-In-Time count the need for immediate access to housing is critical. AHP looks forward to working with the County to address this need.

Sincerely,
Darlene Spoor

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3.0 Signature Affidavit

**REQUEST FOR PROPOSALS – NO. DHHS2023-02
HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM
ATTACHMENT A – SIGNATURE AFFIDAVIT
(Submit with Proposal)**

REQUEST FOR PROPOSALS – NO. DHHS2023-02 SIGNATURE AFFIDAVIT	
NAME OF ORGANIZATION/AGENCY:	Arcata House Partnership
STREET ADDRESS:	1005 Eleventh St
CITY, STATE, ZIP	Arcata CA 95521
CONTACT PERSON:	Darlene Spoor
PHONE #:	707-822-4528
FAX #:	
EMAIL:	dspoor@arcatahouse.org

Government Code Sections 6250, *et seq.*, the “Public Records Act,” define a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this Proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or agency to submit or not to submit a Proposal; that this Proposal has been independently arrived at without collusion with any other Proposer, competitor or potential competitor; that this Proposal has not been knowingly disclosed prior to the opening of Proposals to any other Proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned is an authorized representative of the above-named organization and hereby agrees to all the terms, conditions and specifications required by the County in Request for Proposals No. DHHS2023-01 and declares that the attached Proposal and pricing are in conformity therewith.

<p style="text-align: center;"><i>Darlene Spoor</i></p> <hr/> <p>Signature</p>	<p style="text-align: center;">September 23, 2023</p> <hr/>
<p>Date</p> <p style="text-align: center;">Darlene Spoor</p> <hr/> <p>Name</p>	<p style="text-align: center;">September 23, 2023</p> <hr/>
<p>Date</p>	

This agency hereby acknowledges receipt / review of the following Addendum(s), if any
 Addendum # [] Addendum # [] Addendum # [] Addendum # []

4.0 Professional Profile

4.1 Organization Overview

Proposals shall include a clear and concise description of the Proposer's ability to meet the program objectives, local funding priorities, requirements, specifications and standards set forth in this RFP. Departments within the structure of the County of Humboldt are exempt from this requirement.

Organization Overview. The professional profile must contain an overview of the structure and operation of the Proposer's organization, which includes, at a minimum, all of the following information:

1. **Organization Name:** Arcata House Partnership,
Physical Address: 1005 Eleventh Street Arcata, CA 95521
Mission Statement: to provide advocacy for and services to the homeless and food insecure with compassion, dignity and empowerment
Legal organizational status: 501(c)3
Current staffing level: Executive Director, Leadership Team consisting of Manager of Client Services, Manager of Operations, Manager of Finance and Grants and Projects Manager. Support staff as necessary.
2. **A detailed description of the Proposer's current and previous business activities, including, without limitation:**
 - a. **The history of the Proposer's organization, including the date when the organization was founded and how innovation and high-quality performance is fostered thereby.**

Arcata House Partnership (AHP) is the result of a 2012 merger between two established and well-regarded nonprofit organizations with combined 30 years of experience providing services to the homeless in Humboldt County. AHP is currently the only organization that provides the full continuum of services to homeless people in the county. The mission of AHP is to provide services from street outreach to permanent supportive housing, to helping people develop self-sufficiency and secure permanent housing. A person's first contact might be when he/she is provided with a free lunch from the licensed catering truck that serves multiple communities four days each week. An outreach worker rides on the truck and engages potential clients with information and referrals. They carry a cell phone and can make appointments for case management or refer people to community resources on the spot. People may make an appointment to meet with a Case Manager at the One-Stop program, who can help with immediate needs (food, hygiene, transportation, referrals to services, crisis counseling) or facilitate enrollment in a local shelter. A chronically homeless person, with a permanent disability (who may not have the ability to maintain housing without support) may be referred to our permanent supportive housing or rapid re-housing programs, which provide a rental subsidy and extensive long-term case management. Families and single adults may

move into one of our emergency shelter programs, where they have the opportunity to save money and develop the skills they need to be independently housed. On evenings when inclement weather could impact a person's health, AHP in partnership with six local religious congregations, gathers people at our facility for dinner, a shower and a change of clothing and then transports them to a church to spend the night out of the cold. Each person's needs are different, but the goal of all of the programs is to provide each person with the support he or she needs to move out of homelessness.

b. The number of years the Proposer has been operating under the present organization name, and any other names under which the Proposer has provided services and/or capital improvements equivalent to those that will be provided as part of the proposed HHAP project.

Arcata House Partnership (AHP) is the result of a 2012 merger between two established and experienced nonprofit organizations:

Arcata House was established in 1991 as a community-based nonprofit organization that was created as a partnership between local churches, the City of Arcata and residents of the area who believed that homelessness was the responsibility of everyone in the community. Arcata House began with two programs: transitional housing where families and individuals were invited to live while they saved money and overcame the challenges that led to their being homeless; and a permanent supportive housing program for people who were chronically homeless and disabled.

The Humboldt All-Faith Partnership was established in 2003 when a group of concerned faith-based partners came together to open the Arcata Night Shelter to serve people who were homeless. Seeing a need, this non-religious based service to the community started as a way to feed and shelter people in the community. They rented a house and the churches brought food to feed the people. There was no paid staff but there was an on-site host. It was low key. People were transported to the building every night and brought back to town every morning. The program served everyone and implemented a "housing first model" before housing first was even recognized. There was no case management in the beginning – it was just a place to get a meal and sleep in a warm, safe location for one night. The volunteer board met with the clients and helped connect people to services and prepare to be housed.

c. The number of years the Proposer has been providing services and/or capital improvements equivalent to those that will be provided as part of the proposed HHAP project.

Since 1991 the agency has been providing services to the neediest in the community. Providing kindness and access to basic needs like food, showers, bathrooms, clean dry clothing, staff to connect and refer to partner agencies for specialized services, and more

has been at the core of AHPs service to the community. AHP has managed family and adult shelter programs since its inception in 1991 and has been providing street outreach services since 1991.

d. The number of government agencies for which the Proposer has provided services and/or capital improvements equivalent to those that will be provided as part of the proposed HHAP project.

AHP provides services to 4 government agencies to include but not limited to:

- Housing and Community Development – Emergency Solutions Grants
- City of Arcata – Community Development Block Grant
- County of Humboldt – Community Development Block Grant, Department of Health and Human Services, Department of Probation, CalFresh
- Housing and Community Development (HUD)

0. There is no litigation regarding the provision of services equivalent to those that will be provided as part of the proposed HHAP project that has been brought by or against the AHP.

0. There are no fraud convictions related to the provision of services equivalent to those that will be provided as part of the proposed HHAP project.

0. There are no current or prior debarments, suspensions or other ineligibility to participate in public contracts.

0. There are no violations of local, state and/or federal regulatory requirements.

0. There are no controlling or financial interests that Arcata House Partnership has in any other organizations, and Arcata House Partnership is not owned or controlled by any other organizations. Arcata House Partnership does not hold a controlling or financial interest in any other organizations.

4.2 Overview of Qualifications and Experience

The Professional Profile must contain an overview of the Proposer’s qualifications and experience regarding the provision of services and/or capital improvements equivalent to those that will be provided as part of the proposed HHAP project, which includes, at a minimum, all the following information:

1. A detailed description of the Proposer’s, and each subcontractor’s, overall experience regarding the provision of services and/or capital improvements equivalent to those that will be provided as part of the proposed HHAP project, which includes

specific examples of the outcomes and successes of such services and/or capital improvements, as applicable.

AHP has managed permanent supportive housing services for people who are homeless for 30 years. The agency practices progressive engagement which means that we begin working with people where they are, help them identify what services they need as they work to become housed, then work with them to connect and refer to the services that will best meet their needs.

There is evidence that when a person is unsheltered but has access to essential services there is a greater chance that they will work with AHP staff to receive emergency shelter, housing and other urgent, non-facility-based care. Responding to the needs of the homeless in Humboldt County, AHP will continue to operate permanent housing with supportive services for the underserved population of the county. This will allow AHP staff to get people housed quickly, and work with each person to identify their needs while supporting their housing retention.

Outcomes and Successes – AHP currently manages permanent supportive housing, rapid rehousing and permanent housing with supportive services throughout Humboldt County. Having to re-tool how those services are now offered with the COVID restrictions, the agency has developed a successful process to provide connection and support for people. AHP wants to continue this service and to expand the capacity. Currently 80 people throughout the county are being served by AHP housing programs. Ke-mey-ek' Place provides 17 permanent housing units for people who are homeless.

2. A detailed description of the Proposer's, and each subcontractor's, knowledge of the legal and procedural requirements pertaining to the provision of services and/or capital improvements equivalent to those that will be provided as part of the proposed HHAP project.

Arcata House Partnership is aware of the legal and procedural requirements pertaining to the provision of services as part of the HHAP project. AHP will hire staff that meet the needs of the program.

3. A detailed description of the relevant qualifications and experience of the members of Proposer's staff, and the members of each subcontractor's staff, that will be providing services and/or capital improvements as part of the proposed HHAP project, including, without limitation, job titles, responsibilities, special training, licenses and certifications.

Darlene Spoor, Executive Director of Arcata House Partnership has 35 years of experience developing and managing services and affordable housing and properties for special use by non-profit social service providers. She has an earned Doctor of Education /

Administration degree (Ed.D) and a Master of Science degree in nonprofit administration. Dr. Spoor is well versed in the administration and management of millions of dollars in development and operating funds for non-profit agencies. She has been leading the agency since 2016.

Anjali Browning, Manager of Client Services has an earned Doctor of Philosophy degree (Ph.D.) in Anthropology. She has 15 years of experience managing programs and supervising staff. Dr. Browning has been in her position at AHP since April 2018. She has transformed the way the agency serves the homeless population in the community.

Case Managers have bachelor's or master's degrees in social work, or a related field.

Street Outreach staff have solid relationships that have been built with people who are homeless in the community. They often have lived experience and will be providing service as part of this program.

4. A detailed description of how the qualifications and experience of the members of Proposer's staff, and the members of each subcontractor's staff, that will be providing services and/or capital improvements as part of the proposed HHAP project will help meet the program objectives, local funding priorities, requirements, specifications and standards set forth in this RFP.

Under the direction of the Executive Director, the staff of AHP will use the funds to ensure success by providing staff assistance and support to people who are homeless throughout the county. With adequate funding AHP staff will work to provide essential services needed for unsheltered members of the Target Population to connect to services and to move in to permanent housing while addressing other urgent care needs;

To ensure success, the staffing level to provide service will be 4 full time staff providing phone and in-person services. That staffing pattern will provide people with:

- Access to trained people who know and understand the services and service providers in the county and beyond
- Access to food and supplies
- Support for a phone intake and referral service Monday – Friday 9-4:00
- Access to a Case Manager to connect and refer people to needed services; and
- oversight by a seasoned staff supervisor

Financial support to fund program operations will allow AHP to provide more hours for in-person and phone support, intensive case management services that will better serve the homeless population who will benefit from this program and services, and access to needed services like hygiene stations. People will be able to quickly get into the CES if they desire, get connected with services, address issues limiting their housing stability, be connected with partner agencies, and reunify with their families as they prepare for

and receive support. Individual needs are different, but the goal of this service is to provide each person with the support he or she needs to access basic services as they prepare to move from homelessness and into permanent housing. This service will retain and expand local capacity by supporting increased hours that the service can be provided. Current funding for this program will end November 30, 2023.

5.0 Project Description

5.0 Project Design

Proposals shall include a clear and concise description of the proposed HHAP project which identifies the Proposer's ability to comply with the program objectives, local funding priorities, requirements, specifications and standards set forth in this RFP

5.1 A detailed description of the overall goals of the proposed HHAP project, which includes without limitation, all of the following information:

a. How many individuals will be served by the proposed HHAP project and for what period of time.?

In the last 12 months AHP provided service to 629 people at this program. AHP proposes that the number of people needing this service will not go down. AHP will be conservative in this application and say that 500 people who are homeless as defined by the target population of the RFP will be served. This proposal is for a two-year term however AHP has made a long-term commitment to providing services at this location.

b. How the proposed HHAP project will serve the entirety of Humboldt County.

The phone service is available to everyone throughout the county and is listed on the CoC website as an access point. People from anywhere in the county will also be welcome at the physical location to receive services.

c. How the proposed HHAP project will assist in the County's effort to end homelessness in Humboldt County.

This program will allow AHP to continue to serve people in the community and throughout the county. This program will provide immediate access to permanent housing. People will have access and connection to essential services needed for unsheltered members of the Target Population to move from being homeless to being housed. Everyone entering this project moving forward will be referred through the coordinated entry system ensuring that people throughout the entire county will be served. AHP staff will connect and refer people to services offered by partner and other community agencies that meet their individual needs.

Staff will work with each person to identify needs and overcome barriers to housing retention. People will apply for other sources of support as needed. Staff will work with dozens of agencies and organizations throughout the county to ensure that the connections and referrals made will enhance a person's life, meet their physical, mental health, or substance use needs, and ensure people have the support and skills necessary to support the transition from being homeless to being housed.

Funding from this grant will directly serve to end homelessness in Humboldt County by supporting AHP to continue to staff a One-Stop service to provide essential services needed as unsheltered members of the Target Population move to housing while quickly connecting and referring people to necessary services and permanent housing.

5.1(A2) A detailed description of the sectors of the Target Population that the proposed HHAP project will serve and how the project will benefit the individuals being served thereby:

This program welcomes people who are homeless, often chronically homeless, have physical and mental health concerns, have experienced trauma (assault, rape, violence), and are in need of immediate housing and support. This proposal will fund the much-needed staffing pattern and support materials that will be added to enhance the existing successful program. This program is part of the agency's commitment to providing a continuum of services and may be for many the entry point for services throughout the county.

5.1(A3) A detailed description of any and all operating subsidies in new and existing affordable or supportive housing units, emergency shelters and navigation centers that will be provided as part of the proposed HHAP project which includes, without limitation, any and all other sources of financing that will be utilized to support the project, any and all applicable construction timelines and any and all applicable unit breakdowns and affordability levels, if applicable.

AHP is requesting support for funds to provide access to people who have been historically underserved. Funding for this program is scheduled to end in November of 2023.

5.1(A4) A detailed description of any and all rental assistance, housing relocation and stabilization, outreach, coordination, homelessness prevention and/or shelter diversion services that will be provided as part of the proposed HHAP project which includes, without limitation, the process by which the level of services provided to members of the Target Population will be determined, how the County's Coordinated Entry System will be utilized to match members of the Target Population to appropriate programs and services and the strategies that will be employed to maximize transition to permanent housing, if applicable.

To ensure success the staffing level to provide service and support will consist of five full-time staff to work at the One-Stop location.

Staff will complete intakes with each person to enroll them into HMIS and ensure they are entered into the CES for Humboldt County. Staff will offer basic needs provision, like food, hygiene items, access to showers. A mail service will be offered to individuals so they have a stable location at which they can receive mail. This will help each person receive notice from housing programs or financial assistance programs so they remain active and in good standing with these very important systems. Linkage to other community partner services will be a regular part of interactions at the One Stop location.

The lead case manager for this program will coordinate services, ensure the area is organized and supplies are requested to ensure smooth functioning of the program. The Manager of Client Services will provide program oversight for the lead case manager of this program.

51.(A5) A detailed description of any and all security deposits, holding fees and other landlord incentives that will be provided as part of the proposed HHAP project.

N/A

5.1(A6) A detailed description of any and all operational support related to the creation and maintenance of a homeless services and housing delivery system that will be provided as part of the proposed HHAP project.

Program and client level data will be recorded in the Homeless Management Information System (HMIS) database which AHP staff have used for years. This information is used to quantify participant success, to evaluate the program, and to support funding requests. Additional data may be collected using a proprietary system. AHP will collect as much data as possible on each person who accesses these services and will enter them into the HMIS database.

5.1(A7) A detailed description of any and all capital improvement projects, including, but not limited to, conversion of hotels and motels to permanent housing and construction of new navigation centers and emergency shelters, that will be provided as part of the proposed HHAP project which includes, without limitation, any and all other sources of financing that will be utilized to support the project, any and all applicable construction timelines and any and all applicable unit breakdowns and affordability levels, if applicable.

N/A

5.1(A8) A detailed description of how the proposed HHAP project will be staffed which includes, without limitation, a summary of the process by which staffing levels will be determined and how such staffing will ensure the effective and efficient implementation of the proposed HHAP project.

- AHP has established staffing levels that will be implemented for this program. Five full-time staff members will be on site to provide services via walk-up or via phone.
- One Lead Care Manager will be available – funded through this proposal with oversight of the Case Manager by the Manager of Client Services

People served by this program will include unsheltered homeless individuals in Humboldt County. Services will be provided as walk-up services, where people will show up and receive basic needs items and showers. They will meet with a staff person who will complete a full assessment to determine the variety of needs and services each person has. Each person will be entered into HMIS and a place in the CES so that they can access housing programs that might be available to them.

One Stop Service Center will provide access and connection to information about partner agencies and their services; - mainstream resources enrollment; - referral to needed services and partner agencies; - a mail stop; - case management; - and phone-based support.

5.1(A9) A detailed description of how the proposed HHAP project will ensure that members of the Target Population are connected to other appropriate services and resources, including, without limitation, primary care, behavioral health, employment, benefits advocacy and legal assistance services.

AHP has a strong supportive network of over 200 consultants, volunteers, and partner agencies throughout the county that provide assistance and support for people who are homeless. The services include:

- medical,
- mental health,
- substance use,
- legal,
- community corrections,
- domestic violence,
- financial assistance and benefits,
- job training / preparation and employment,
- food subsidy or food assistance,
- reunification,
- crisis stabilization,
- housing search and application assistance,
- religious support,
- veteran services,
- family resource centers,
- and more.

5.1(A10) A detailed description of the systems and processes that will be utilized to collect data related to, and evaluate the performance of, the services and/or capital improvements provided as part of the proposed HHAP project which includes, without limitation, the process for collecting and analyzing program and client-level data, the process for entering program and client-level data into the County's Homeless Management Information System, the process for measuring the success of the services and/or capital improvements being provided and the steps that will be taken if identified performance targets are not met.

AHP uses the COC approved forms and data collection processes. The standard form to determine Chronic Homelessness is used, the approved individual and family Vi-SPDAT is used, the COC's Release of Information form is used. And all data is entered into the approved HMIS system.

Performance data is analyzed monthly by the Manager of each department and the Executive Director. Points of contact will be measured, the number of phone calls taken will be measured, the number of people who access the showers at the One Stop location will be counted, the number of people who utilize the mail service will be counted, hygiene bags distributed to people will be counted, and all will be tracked to measure effectiveness of the program.

5.1(A11) A detailed description of how the provision of the services and/or capital improvements that will be provided as part of the proposed HHAP project will continue past the period in which HHAP funding is available or, alternatively, how such activities will be phased out in a manner that does not disrupt access to other appropriate services, require relocation or impose other related hardships on members of the Target Population.

AHP will continue to solicit funding for this much needed service beyond the funding period. If the number of people experiencing unsheltered homelessness significantly declines in Humboldt County, the level of need might diminish. If the level of need is adjusted then the staffing pattern will adjust as well to reflect the actual needs of the community.

5.1(A12) A detailed description of how the proposed HHAP project adheres to the County's Housing First Principles, which includes specific programmatic examples, as appropriate.

AHP adopted a Housing First approach to service before the term was coined. Staff not only implement a housing first approach to housing but believe in it. The principles AHP adheres to are:

- People are admitted, screened, and selected regardless of their physical and mental health, sobriety or use of substances, participation or completion of treatment, or participation in services.
- People are not rejected based on poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that indicate a lack of "housing readiness."
- The program accepts referrals directly from the Coordinated Entry System.
- Supportive services emphasize engagement and problem-solving. Service plans are highly individual-driven.
- Use of alcohol or drugs in and of itself (without other program violations) is not considered a reason for termination of services.
- Staff are trained in and actively employ evidence-based practices for engagement such as motivational interviewing.

- Services are informed by a harm reduction philosophy that recognizes that drug and alcohol use and addiction are a part of peoples' lives and staff engage in non-judgmental communication regarding drug and alcohol use.
- Policies and regulations related to the shelter program do not inhibit the implementation of the Housing First approach.

5.1(A13) A detailed description of how the proposed HHAP project complies with, or is exempt from, the requirements of Article XXXIV of the California Constitution, as clarified by Sections 37000, *et seq.* of the California Health and Safety Code, if applicable.

Funding requested to be used for this project will not be for the development, acquisition, rehabilitation, reconstruction, improvement of or construction of housing.

5.1(A14) A detailed description of how the proposed HHAP project complies with, or is exempt from, any and all applicable prevailing wage requirements set forth in California Labor Code Sections 1770, *et seq.*

Funding requested to be used to pay salaries of AHP employees only is not considered a public works project. Any use of outside contractors to provide labor that exceeds \$25,000 will be required to meet the prevailing wage requirements as set forth in the California Labor Code as applicable. Currently there are no plans for any work that will require prevailing wage however if that changes, AHP will ensure that the Labor Code is enforced as required.

5.1(B) The Project Description must contain a project budget which includes an itemized list of all of the expenditures of HHAP funds associated with the proposed project in a form that is substantially similar to the budget template that is attached hereto as Attachment B – Proposed Budget. In addition to the above-referenced budget information, Proposals should also include a detailed explanation of how the costs and expenses in each budget line item were estimated and the justification for such costs and expenses. It should be noted that startup expenses, and administrative costs not to exceed seven percent (7%) of the overall cost of the proposed HHAP project, may be included in the proposed project budget.

**REQUEST FOR PROPOSALS – NO. DHHS2021-02
HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM
ATTACHMENT B – 2-YEAR PROPOSED BUDGET**

A. Personnel Costs	
<i>Formula for salary calculations and any benefits should be clearly identified</i>	
Title: 5 FTE - Client Services staff Hourly Rate of Pay or Salary Calculation: \$21.50/22.50 Duties Description: case management	\$457,600
Title: Lead Case Manager – 1 FTE Hourly Rate of Pay or Salary Calculation: \$28.00/29.00 Duties Description: supervisor	\$118,560
Title: Benefits Hourly Rate of Pay or Salary Calculation: 45% Duties Description:	\$259,272
Total Personnel Costs:	\$835,432
B. Operational Costs	
Rent \$700/mo x 24 months	\$16,800
Utilities \$400/mo x 24 months	\$9,600
Total Operational Costs:	\$26,400
C. Supplies	
consumables	\$30,000
Total Supply Costs:	\$30,000
D. Transportation/Travel (<i>Travel expenses must follow Humboldt County Travel Policy Limits</i>)	
Item: mileage Description:	\$5,000
Total Transportation/Travel Costs:	\$5,000
E. Administrative Costs	
Item: Administrative costs at 7% Description:	\$62,778
Total Other Costs:	
2-year budget Grand Total:	\$ 959,610

The costs and expenses reflect the actual cost to staff the program for 2 years. Staff salaries are calculated showing step increases annually.

6.0 Supplemental Documentation

Proposals shall include a list of any and all documents that will assist the County in evaluating the Proposer’s ability to comply with the program objectives, local funding priorities, requirements, specifications and standards set forth in this RFP, including, without limitation, any and all administrative policies, procedures and best practices that must be in place prior to execution of an HHAP Agreement, any and all required licenses and certification and/or accreditation documents, job descriptions and evidence of prior program performance, including, but not limited to, copies of any local, state or federal reports filed for projects similar to the proposed HHAP project which contain data that has been entered into the County’s Homeless Management Information System. If applicable, Proposals shall also include a legal opinion letter which demonstrates that the Proposer has considered both the legal requirements of Article XXXIV of the California Constitution, as clarified by Sections 37000, *et seq.* of the California Health and Safety Code, and the relevant facts of the proposed HHAP project. Any conclusion that the proposed HHAP project is exempt from Article XXXIV must include a specific legal theory and project-specific facts which supports such a conclusion.

Arcata House Partnership participates in many programs in HMIS as evidenced below.

The screenshot displays the WellSky Community Services interface for the Humboldt County Department of Health and Human Services. The main content area is titled "Enter Data As Provider Search" and contains a "Provider Search" section. Below this, there is a "Provider Number" section with a "Provider ID #" input field and a "Submit" button. The "Provider Search Results" section shows a table of search results with columns for #, Provider, Level, Phone, Location, and Last Updated. The table lists 12 results, including various Arcata House Partnership programs such as "ABC- Supportive Services Only", "Adult Shelter", "Apartments First 2", "Apartments First 3", "Coordinated Entry", "Emergency NCS", "Family Shelter", "HEAP HOME HP", "HEAP HOME RRH", "HOME HEAP Shelter Vouchers", "Keys to Success II", and "SVK Arcata House Partnership".

#	Provider	Level	Phone	Location	Last Updated
+	ABC- Supportive Services Only - Arcata House Partnership (170)	Level 3	Unknown	Unknown	02/16/2021
+	Adult Shelter - Arcata House Partnership (126)	Level 3	Unknown	Arcata, CA 95521	10/06/2020
+	Apartments First 2 - Arcata House Partnership (72)	Level 3	Unknown	Unknown	12/29/2020
+	Apartments First 3 - Arcata House Partnership (216)	Level 3	Unknown	Unknown	12/29/2020
+	Coordinated Entry (140)	Level 3	Unknown	Unknown	04/08/2021
+	Emergency NCS (194)	Level 3	Unknown	Unknown	05/11/2021
+	Family Shelter - Arcata House Partnership (47)	Level 3	Unknown	Unknown	03/03/2020
+	HEAP HOME HP (213)	Level 3	Unknown	Unknown	05/11/2021
+	HEAP HOME RRH (187)	Level 3	Unknown	Unknown	05/14/2021
+	HOME HEAP Shelter Vouchers (188)	Level 3	Unknown	Unknown	05/11/2021
+	Keys to Success II - Arcata House Partnership (151)	Level 3	Unknown	Unknown	11/08/2019
+	SVK Arcata House Partnership (52)	Level 3	Unknown	Unknown	11/08/2019

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- Evidence of prior program performance
- Audits and Letters regarding any relevant audit findings
- HMIS requirements and participation

Program specific guidelines in place include:

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- HHAP Initial Screening Tool
- CoC Homeless Management Information System Client Privacy Notice
- AHP Release of Information Authorization
- AHP Documentation Order Form
- AHP Formal Grieving Process
- AHP Ongoing Case Management Form
- AHP Self Declaration of Income
- AHP Services Form

7.0 Exceptions, Objections and Requested Changes

Proposers should carefully review the terms, conditions, local funding priorities, requirements, specifications and standards set forth in this RFP prior to submitting a Proposal in response hereto. Any exceptions, objections or requested changes to any portion of this RFP shall be clearly identified and explained in the Proposal. Descriptions of any exceptions, objections or requested changes should include the page and paragraph number of the referenced portion of this RFP. Protests based on any exception, objection or requested change shall be considered waived and invalid by the County, if the exception, objection or requested change is not clearly identified and explained in the Proposal.

8.0 Required Attachments

In order to be considered for award of a HHAP Agreement pursuant to this RFP process, Proposals must contain all of the following attachments:

- Attachment 1 – RFP Signature Affidavit (See Section 6.3 of this RFP)
- Attachment 2 – Project Budget (See Section 6.6(B) of this RFP)
- Attachment 3 – Supplemental Documentation (See Section 6.7 of this RFP)

**REQUEST FOR PROPOSALS – NO. DHHS2023-02
HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM
ATTACHMENT A – SIGNATURE AFFIDAVIT
(Submit with Proposal)**

REQUEST FOR PROPOSALS – NO. DHHS2023-02 SIGNATURE AFFIDAVIT	
NAME OF ORGANIZATION/AGENCY:	Arcata House Partnership
STREET ADDRESS:	1005 Eleventh St
CITY, STATE, ZIP	Arcata CA 95521
CONTACT PERSON:	Darlene Spoor
PHONE #:	707-822-4528
FAX #:	
EMAIL:	dspoor@arcatahouse.org

Government Code Sections 6250, *et seq.*, the “Public Records Act,” define a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this Proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or agency to submit or not to submit a Proposal; that this Proposal has been independently arrived at without collusion with any other Proposer, competitor or potential competitor; that this Proposal has not been knowingly disclosed prior to the opening of Proposals to any other Proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned is an authorized representative of the above-named organization and hereby agrees to all the terms, conditions and specifications required by the County in Request for Proposals No. DHHS2023-01 and declares that the attached Proposal and pricing are in conformity therewith.

<p style="text-align: center;"><i>Darlene Spoor</i></p> <hr/> <p>Signature</p> <p>Date</p> <p style="text-align: center;">Darlene Spoor</p> <hr/> <p>Name</p> <p>Date</p>	<p style="text-align: center;">September 23, 2023</p> <hr/> <p style="text-align: center;">September 23, 2023</p> <hr/>
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This agency hereby acknowledges receipt / review of the following Addendum(s), if any
 Addendum # [] Addendum # [] Addendum # [] Addendum # []

**HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM
ATTACHMENT B – 2-YEAR PROPOSED BUDGET**

A. Personnel Costs	
<i>Formula for salary calculations and any benefits should be clearly identified</i>	
Title: 5 FTE -Client Services staff Hourly Rate of Pay or Salary Calculation: \$21.50 / \$22.50 Duties Description: case management	\$457,600
Title: Lead Case Manager – 1 FTE Hourly Rate of Pay or Salary Calculation: \$28.00 / \$29.00 Duties Description: supervisor	\$118,560
Title: Benefits Hourly Rate of Pay or Salary Calculation: 45% Duties Description:	\$259,272
Total Personnel Costs:	\$835,432
B. Operational Costs	
Rent \$700/mo x 24 months	\$16,800
Utilities \$400/mo x 24 months	\$9,600
Total Operational Costs:	\$26,400
C. Supplies	
Consumables	\$30,000
Total Supply Costs:	\$30,000
D. Transportation/Travel (<i>Travel expenses must follow Humboldt County Travel Policy Limits</i>)	
Item: mileage Description:	\$5,000
Total Transportation/Travel Costs:	\$5,000
E. Administrative Costs	
Item: Administrative costs at 7% Description:	\$62,778
Total Other Costs:	\$896,832
2-year budget Grand Total:	\$959,610

The costs and expenses reflect the actual cost to staff the program for 2 years. Staff salaries are calculated showing step increases annually.

ATTACHMENT C
HUMBOLDT COUNTY HOUSING FIRST PRINCIPLES

1. Participants are moved into permanent housing as quickly as possible, with no service or program readiness requirements.
2. The project's rules are limited to participant safety, and do not try to change or control participants or their behaviors.
3. The project uses a trauma-informed approach.
4. The project does not require detox treatment and/or days of sobriety to enter.
5. The project does not conduct drug testing.
6. The project does not prohibit program entry on the basis of mental illness diagnosis and does not have a policy requiring medication and/or treatment compliance to enter.
7. The project does not bar participants based on past, non-violent rules infractions.
8. The project accepts all participants regardless of sexual orientation or gender identification and follows all fair housing laws.
9. The project does not exclude participants with zero income and/or limited to no work history.
10. If the project is short-term or time-limited, the services provided to enrolled participants should be focused primarily upon securing permanent housing and enhancing housing stability upon exit, as opposed to building "housing readiness," attaining sobriety, or adherence to treatment.
11. The project does not terminate program participants for any of the above listed reasons. The project also does not terminate participants for:
 - a. Low or no income;
 - a. Current or past substance use;
 - b. History of domestic violence;
 - c. Failure to participate in supportive services;
 - d. Failure to make progress on a service plan; and
 - e. Criminal records, with the exceptions of restrictions imposed by federal, state or local law or ordinance.
12. If the project entails housing placement and/or housing stability services, program staff treat eviction and/or termination of housing as a last resort. Before termination/eviction, staff should engage as many other alternative strategies as are applicable and reasonable, including, without limitation:
 - a. Conflict resolution;
 - a. Landlord mediation;
 - b. Support with rental/utility arrears;
 - c. Tenancy skills building; and
 - d. Relocation.

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AHP Services Form