



STAFF REPORT – CITY COUNCIL MEETING

February 21, 2024

TO: Honorable Mayor and City Council Members

FROM: Emily Sinkhorn, Director of Environmental Services

PREPARER: Brigitte Price, Administrative Specialist

DATE: February 13, 2024

TITLE: **Approve the Purchase of Three 2025 Ford Police Interceptors and Award Contract to Harper Motors in the Amount of \$173,634.11, Including Tax; and Authorize the City Manager to Execute All Applicable Documents.**

RECOMMENDATION:

It is recommended that the Council:

- 1) Approve the purchase of three 2025 Ford Police Interceptors, in the amount of \$173,634.11, including tax, and award contract to Harper Motors; and
- 2) Authorize the City Manager to execute all applicable documents.

INTRODUCTION:

The FY 2023/2024 budget for the Central Garage Fund prioritizes an investment in vehicle replacements to ensure continuity of services throughout the City's Police Department. Staff researched appropriate vehicles while also exploring hybrid and full electric options for fuel economy. Staff reviewed the quotes that were received from vendors and recommends the Council consider the purchase of three Ford Police Interceptors from Harper Motors. Purchase of these vehicles will not require any additional budget request.

BACKGROUND/DISCUSSION:

Ford Interceptors are critical vehicles for public safety operations of the Arcata Police Department (APD). New Interceptors have not been available from Ford for many months. The City researched the availability of electric and hybrid Interceptors but these types of vehicles are not anticipated to be available from Ford for quite some time. Due to the current imperative need for APD vehicles and a lack of suitable alternative vehicles, staff recommends the purchase of gas-powered Interceptors at this time. The City was able to gather quotes from two vendors, Harper Motors and Corning Ford. Harper Motors' quotes for both the Patrol and Chief Interceptor were the lesser quotes than those received from Corning Ford. Quotes for Ford Interceptors, which have been reliable and effective vehicles for the needs of the Police Department, are currently not available through the City's cooperative purchasing contracts. It is recommended that the purchase of the three Ford Police Interceptors be awarded to Harper Motors. These vehicle purchase costs were budgeted within the Vehicle Maintenance activity (#57).

Fortunately, the purchase quotes and set-up costs are within the planned Central Garage Vehicle Purchase budget for Ford Interceptors for the Police Department in this fiscal year 2023/24 (\$240,000). The three Ford Interceptors will be purchased for just under \$60,000 each. Additional setup costs for the Ford Interceptors (e.g., radio installation, warning beacons, etc.,) will be approximately \$20,000 each and can be covered by the Central Garage Vehicle Purchase budget.

BUDGET/FISCAL IMPACT:

The total purchase cost for the three Ford Interceptors, which includes two Patrol Interceptors, and one Interceptor for the Police Chief, is \$173,634.11. Each Patrol Interceptor is quoted at \$58,078.40 each and the Chief Interceptor is quoted at \$57,477.31. Setup charges for each of three vehicles will cost approximately \$20,000, which fits within the budget for APD vehicle purchases for this fiscal year. Budget for these purchases and setup costs are available under the Vehicle Capital account 771-50-57-57900 New/Used Vehicles.

ATTACHMENTS:

A. Harper Ford 2025 Police Interceptor Quote (PDF)