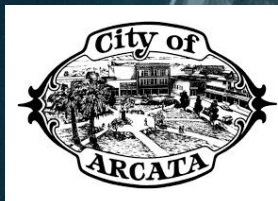


RECONNECTING ARCATA

COST PROPOSAL



CITY OF ARCATA
RECONNECTING ARCATA PROJECT

Request for Qualifications and Proposals (RFQP)
July 18, 2025

SMITHGROUP



COST PROPOSAL

FIRST STEP: \$500,000 BUDGET

	SMITHGROUP								GHD								FEHR & PEERS				DRAGO VANTAGE		MKA		TEAM HOURS/LABOR		REIMBURSABLES			TOTAL FEE	
	GEORGIA SARKIN PRINCIPAL-IN-CHARGE + LEAD PROJECT DIRECTOR	JANET ATTARIAN MOBILITY STRATEGIST	TENGTEG WANG PLANNER + LANDSCAPE ARCHITECT	ELLE BRAUCHLE PROJECT MANAGER + LEAD PLANNER	JUSTIN SKODA URBAN DESIGNER + MOBILITY PLANNER	ANDREW THURLOW ENGAGEMENT SPECIALIST	CATHERINE CLARKE URBAN PLANNER	CHRISTINA JEYASEELAN URBAN DESIGNER	TODD TREGENZA TRANSPORTATION LEAD	JOSH WOLF ENGINEERING PROJECT DIRECTOR	LUIS NUNEZ ECONOMICS + FUNDING EXPERT	KAMESH VEDULA TRANSPORTATION + MOBILITY ENGINEER	ANDREA HILTON ENVIRONMENTAL SPECIALIST	EMILY SHANDY TRANSPORTATION PLANNER	KRISTEN ORTH-GORDENIER URBAN PLANNER / COMMUNITY OUTREACH	ZACH PORTEOUS GIS SPECIALIST	IAN BARNES SENIOR TRANSPORTATION ENGINEER	MATTHEW RIDGWAY TRANSPORTATION PLANNER	KELLY BOND COMPLETE STREETS & SAFETY ENGINEER / PLANNER	SABRINA DRAGO STRATEGIC PROGRAMMING ADVISOR	ADAM STEPHENSON GRANTS AND FUNDING MANAGER	ASSOCIATE PLANNER	MATT JONES CIVIL ENGINEERING LEAD	RUSSELL LARRSEN STRUCTURAL ENGINEERING LEAD	TEAM HOURS	TEAM LABOR	TRAVEL EXPENSES	MATERIALS AND REEOURCES EXPENSES	TOTAL REIMBURSEMENT		
	\$315	\$315	\$210	\$165	\$265	\$220	\$165	\$135	\$256	\$287	\$305	\$308	\$256	\$224	\$207	\$200	\$335	\$340	\$220	\$190	\$350	\$259	\$167	\$425	\$375						
TASK 1: PROJECT ADMINISTRATION																															
Task Subtotal	70	4	36	132	2	2	2	42	24	24		6	10	28			2	2					2	2	390	\$86,282	\$800	\$93	\$893	\$87,175	
TASK 2: COMMUNITY READINESS																															
Task Subtotal	52	6	6	80				32	12	12	8	4	8	8	28					8	24	72			360	\$77,962				\$77,962	
TASK 3: COMMUNITY OUTREACH																															
Task Subtotal	168	48	42	272		24	44	311	40	24	4	2	12	48	92	12	2	16		2			32	2	1,197	\$251,337	\$7,498	\$573	\$8,071	\$259,408	
TASK 4: ASSESS EXISTING CONDITIONS																															
Task Subtotal	16	12	9	13	16		8	18	16	2	8	2	4	8	8	60	8	12	20	44					284	\$64,563				\$64,563	
TASK 8: ASSISTANCE WITH GRANT APPLICATIONS																															
Task Subtotal	4			4				1													4	8	32			53	\$10,892				\$10,892
SUBTOTAL	310	70	93	501	18	26	54	404	92	62	20	14	34	92	128	72	12	30	20	46	12	32	104	34	4	2284	\$491,037	\$8,298	\$666	\$8,964	\$500,000

Assistance with Grant Applications as Optional Additional Service at \$25,000 per grant.

COST PROPOSAL

SUBSEQUENT TASKS: \$2,500,000 BUDGET

	SMITHGROUP										GHD										FEHR & PEERS										DRAGO VANTAGE										MKA										TEAM HOURS/LABOR		REIMBURSABLES			TOTAL FEE
	GEORGIA SARKIN PRINCIPAL-IN-CHARGE + LEAD PROJECT DIRECTOR	JANET ATTARIAN MOBILITY STRATEGIST	TENGTEG WANG PLANNER + LANDSCAPE ARCHITECT	ELLE BRAUCHLE PROJECT MANAGER + LEAD PLANNER	JUSTIN SKODA URBAN DESIGNER + MOBILITY PLANNER	ANDREW THURLOW ENGAGEMENT SPECIALIST	CATHERINE CLARKE URBAN PLANNER	CHRISTINA JEYASEELAN URBAN DESIGNER	ARUN KAIWAR VERTICAL INFRASTRUCTURE PROJECT DIRECTOR	VISUALIZATION SPECIALIST	TODD TREGENZA TRANSPORTATION LEAD	JOSH WOLF ENGINEERING PROJECT DIRECTOR	LUIS NUNEZ ECONOMICS + FUNDING EXPERT	BRETT VIVYAN CIVIL ENGINEER	KAMESH VEDULA Transportation + Mobility Engineer	ANDREA HILTON ENVIRONMENTAL SPECIALIST	EMILY SHANDY TRANSPORTATION PLANNER	KRISTEN ORTH-GORDENIER URBAN PLANNER / COMMUNITY OUTREACH	ZACH PORTEOUS GIS SPECIALIST	SENIOR PROFESSIONAL	KATHRYN URBAN HISTORIC BUILDINGS	KOLBY LUNDGREN BOTANIST/WETLAND SCIENTIST	IAN BARNES SENIOR TRANSPORTATION ENGINEER	MATTHEW RIDGWAY TRANSPORTATION PLANNER	KELLY BOND COMPLETE STREETS & SAFETY ENGINEER / PLANNER	SABRINA DRAGO STRATEGIC PROGRAMMING ADVISOR	ADAM STEPHENSON GRANTS AND FUNDING MANAGER	ASSOCIATE PLANNER	MATT JONES CIVIL ENGINEERING LEAD	RITA GREENE PRINCIPAL	JONATHAN CENTOFRANCHI SR. CIVIL ENGINEER	SAMANTHA PARKER ENGINEER	RUSSELL LARRSEN STRUCTURAL ENGINEERING LEAD	ROBERT CHMIELOWSKI SR. PRINCIPAL	DEREK BEAMAN SR. PRINCIPAL	STRUCTURAL ENGINEER	TEAM HOURS	TEAM LABOR	TRAVEL EXPENSES	MATERIALS AND REEOURCES EXPENSES	TOTAL REIMBURSEMENT															
	\$315	\$315	\$210	\$165	\$265	\$220	\$165	\$135	\$220	\$215	\$256	\$287	\$305	\$242	\$308	\$256	\$224	\$207	\$200	\$207	\$242	\$207	\$335	\$340	\$220	\$190	\$350	\$259	\$168	\$425	\$375	\$225	\$190	\$275	\$375	\$375	\$130																			
TASK 1: PROJECT ADMINISTRATION																																																								
Task Subtotal	128	28	44	204	14	14		30			108	58		6	12	14	52	8		16			2	6			2	6							14					768	\$182,187				\$182,187											
TASK 3: COMMUNITY OUTREACH																																																								
Task Subtotal	328	80	174	512	128	160		305			56	22	4	8	6	12	44	40	12	88			10	46	60	32								6					2149	\$474,033	\$13,043	\$946	\$13,989	\$488,022												
TASK 4: ASSESS EXISTING CONDITIONS																																																								
Task Subtotal	40	24	7	75	8		40	134			20	12	8			44	8	56	52	268	32	140	46	52	68	64							8			6	1212	\$262,257	\$1,010		\$1,010	\$263,267														
TASK 5: REVIEW PLANNING DOCUMENTS AND BEST PRACTICES																																																								
Task Subtotal	32	24	24	88	16		48	72			20	8	8	8	5	16	24	16	12	16			16	26	24	56							8			10	577	\$124,528				\$124,528														
TASK 6: DEVELOP CONCEPTUAL DESIGNS OF ROADWAYS, WALKWAY AND BIKING FACILITY ALTERNATIVES AND MASTERPLAN																																																								
Task Subtotal	176	152	152	248	176	88	32	312	96	208	72	134	24	376	40	24	112	32	32	292			40	48	40	40						54	14	72	112	180	40	40	280	3738	\$855,322	\$2,190	\$548	\$2,738	\$858,060											
TASK 7: PREPARATION AND PRESENTATION OF PROJECT REPORT																																																								
Task Subtotal	296	104	96	328	104	48	48	288	36		40	24	4		4	6	62	52	72	44			48	72	72	60						28		20		38	8	8	54	2064	\$470,066	\$4,530	\$566	\$5,096	\$475,162											
TASK 8: ASSISTANCE WITH GRANT APPLICATIONS																																																								
Task Subtotal	20	8		36			8	15	12		8		4				8						8	12	24	4	76	92	108					4			4	451	\$108,775				\$108,775													
SUBTOTAL	1020	420	497	1491	446	310	176	1156	144	208	324	258	52	398	67	116	310	204	180	724	32	140	170	262	288	256	78	98	108	100	14	92	112	258	48	48	354	10959	\$2,477,168	\$20,773	\$2,060	\$22,833	\$2,500,000													

CLARIFICATIONS AND ASSUMPTIONS

The following assumptions are based on SmithGroup's current understanding of the RFPQ. We look forward to tailoring our scope and fees to better align with the City of Arcata's goals, objectives, and desired schedule for this effort.

- Our total lump sum fee of \$500,000 (Five hundred Thousand dollars) for the first step budget and \$2,500,000 (Two Million Five Hundred Thousand dollars) for the completion of the work as outlined in the proposal includes all labor and expenses.
- We reserve the right to adjust hourly rates on an annual basis.
- All final planning materials will be provided in electronic format for use by the City of Arcata. Printed copies can be provided at an additional cost if required.
- The services, staffing, and fees outlined herein have been based on the schedule outlined in our proposal. If the project schedule is extended or paused for periods of inactivity in excess of two (2) weeks, we would like to discuss with the City if additional fees may be requested.
- Documents provided will not be ADA-accessible for use by individuals with disabilities or other assistive technologies and can be provided as ADA-accessible for an additional fee if required.
- Community Engagement: Our team will cover engagement based on our understanding that equal weight should be given to all community groups as we have done on many of our recent projects. Upon further discussion with the City, we will be happy to recommend local engagement consultants if needed.
- Translation Services: We can have a Spanish speaking team member available in the room where necessary to assist Spanish speakers. Live simultaneous translation through headsets can be provided through local vendor services as an additional service if requested.

- Web site updates: At the outset of the project SmithGroup IT web specialists will meet with the City of Arcata to discuss alternatives for a compatible web page platform that is efficient and convenient for all parties. If any specialized platforms are needed, above SmithGroup's standard web services, we would like to request an additional fee.
- Printing costs and materials for engagement are included in the total fee. An assumption of up to \$2,500 has been assumed for community engagement materials, prints, display boards, etc. throughout the duration of the project. Based on past projects, we feel this will be sufficient. If this amount is exceeded, we may request an additional fee.
- We assume spaces for community events will be on City of Arcata owned properties with no space rental fee requirements. We request the City of Arcata to cover any rental costs if our assumption is incorrect.
- It is our intent to use existing materials to document existing conditions unless the Scope of Services specifically identifies the preparation of new data. We will prepare a list of the information and data needed. The City of Arcata staff will assume responsibility for obtaining and providing copies of existing pertinent reports, data, and related materials, including Local Road Safety Plans, General Plans, the Regional Transportation Plan, Caltrans District 1 Active Transportation Plan, Capital Improvement Plans, Bike Plans, GIS, and other related public infrastructure plans, etc.
- Material to be provided by the SmithGroup + GHD Team to the City of Arcata in native formats such as CAD, GIS, etc. will be provided at a master plan level for conceptual master planning purposes.

Clarifications and Assumptions for Scope beyond the first step \$500,000 budget:

- Renderings (not in the first step \$500,000 budget): Up to four (4) renderings and one physical model are included in the budget. Additional renderings can be provided if desired as an additional service.
- We anticipate renderings (not in the first step \$500,000 budget) will be completed by a SmithGroup visualization specialist; however, SmithGroup reserves the right to reallocate the budget and engage an external visualization consultant or vendor to undertake the work, if necessary.
- Preliminary planning level survey (not in first step \$500,000 budget) is to be undertaken for Community Readiness and Planning based on existing materials. The survey will be coordinated by GHD and based on 2019 LIDAR (elevations info) and 2022 aerial. SmithGroup reserves the right to reallocate the budget and engage Points West as an advisor, if needed, pending the assembly of the record information. If a detailed survey becomes necessary, we will discuss with the City of Arcata if additional services are required.
- Historic and Cultural Conditions Assessment (not in first step \$500,000 budget) A high-level assessment within the three project areas will be conducted based upon the work the City has done previously to prepare the grant application and including survey of public spaces and cultural assessment. Our team will conduct a Records Search of the study area to gather all previous cultural records and reports, and we will conduct localized research of the City of Arcata Historical Register and relevant background within the three project areas. Based on the records search, we will undertake a "high-level" analysis of historical and cultural context to identify areas of concern or constraint within the project areas. If additional assessment or mitigation is required, this can be provided as an additional service.

- Demonstration Projects: (not in the first step \$500,000 budget) We assume the demonstration project will be for educational purposes and a location will be selected that is not in Caltrans ROW and will not require securing of permits. For example, we could work with the City to set up demonstration traffic calming features, streetscape features, multimodal features, or other urban and transportation planning concepts on a local street or premise within City jurisdiction and rights of way.
- If agreements are required to access any areas for site investigations, walking tours, or other reasons, we assume the City of Arcata will facilitate agreements and permissions. City to pay for any permitting required.

HOURLY RATES

SMITHGROUP

Attachment 'A'

WAGE RATES BY CLASSIFICATION FOR 2025*

CLASS DESCRIPTION	BILLING RATE		
Architect I.....	\$135	Lab Planner.....	\$235
Architect II.....	\$165	Sr. Lab Planner.....	\$340
Architect III.....	\$220	Health Planner.....	\$235
Architect IV.....	\$265	Sr. Health Planner.....	\$315
Architect V / Principal.....	\$315		
Interiors I.....	\$135	Urban Planner.....	\$210
Interiors II.....	\$165	Sr. Urban Planner.....	\$315
Interiors III.....	\$220	Building Performance Analyst.....	\$180
Interiors IV.....	\$265	Sr. Building Performance Analyst.....	\$235
Interiors V / Principal.....	\$315		
Engineer I.....	\$155	BIM Technologist.....	\$305
Engineer II.....	\$190	Data Scientist.....	\$280
Engineer III.....	\$230	Information Analyst.....	\$200
Engineer IV.....	\$265	Webmaster.....	\$260
Engineer V / Principal.....	\$340	Technology Strategist.....	\$335
Landscape Architect I.....	\$130	Graphic Designer.....	\$145
Landscape Architect II.....	\$155	Visualization Specialist.....	\$215
Landscape Architect III.....	\$190	Administrative Assistant.....	\$125
Landscape Architect IV.....	\$240	Construction Administrative Coordinator.....	\$155
Landscape Architect V / Principal.....	\$315	Intern.....	\$100
Lighting Designer I.....	\$140	Technical Admin.....	\$255
Lighting Designer II.....	\$160	Specification Writer.....	\$280
Lighting Designer III.....	\$220		
Lighting Designer IV.....	\$265	Sr. Strategist.....	\$330
Lighting Designer V / Principal.....	\$315	Project Executive.....	\$365

Explanatory Notes:

1. Project Managers are billed at their classification rate.
2. The terms "Architect", "Landscape Architect" and "Engineer" are used for billing purposes only to indicate that the individual is in the referenced discipline and may or may not be a licensed professional within the project jurisdiction.
3. Rates may be adjusted annually and be effective January 1. of each year. Last Updated 12/2024



Effective January 2025

GHD Class	GHD Description	2025 CDN/US Rate
PROFESSIONAL		
A001	Senior Technical Director 1	\$ 308
A002	Senior Technical Director 2	\$ 287
A003	Senior Technical Director 3	\$ 266
A004	Technical Director 1	\$ 256
A005	Technical Director 2	\$ 242
A006	Senior Professional 1	\$ 224
A007	Senior Professional 2	\$ 207
A008	Professional 1	\$ 200
A009	Professional 2	\$ 172
A010	Professional 3	\$ 158
A011	Vacationer / Intern	\$ 147
CONSULTANT		
V001	Executive Consultant 1	\$ 396
V002	Executive Consultant 2	\$ 364
V003	Senior Consultant 1	\$ 305
V004	Senior Consultant 2	\$ 273
V005	Consultant 1	\$ 228
V006	Consultant 2	\$ 186
V007	Consultant 3	\$ 158
TECHNICAL		
B001	Lead Design Technician 1	\$ 280
B002	Lead Design Technician 2	\$ 259
B003	Lead Design Technician 3	\$ 235
B004	Senior Design Technician 1	\$ 231
B005	Senior Design Technician 2	\$ 217
B006	Design Technician 1	\$ 200
B007	Design Technician 2	\$ 186
B008	Drafting/Design 1	\$ 179
B009	Drafting/Design 2	\$ 154
B010	Drafting/Design 3	\$ 144
B011	Drafting/Design 4	\$ 140
B012	Intern Drafting/Design	\$ 126

GHD Class	GHD Description	2025 CDN/US Rate
ADMINISTRATION		
C001	Business Services Manager 1	\$ 249
C002	Business Services Manager 2	\$ 221
C003	Senior Business Services 1	\$ 172
C004	Senior Business Services 2	\$ 161
C005	Business Services 1	\$ 144
C006	Business Services 2	\$ 137
C007	Business Services 3	\$ 105
SITE BASED		
S001	Senior Construction Manager	\$ 273
S002	Construction Manager	\$ 238
S003	Lead Site Engineer/Supervisor	\$ 210
S004	Senior Site Engineer	\$ 189
S005	Site Engineer	\$ 179
S006	Lead Inspector	\$ 182
S007	Senior Inspector	\$ 147
S008	Inspector / Specialist 1	\$ 130
S009	Inspector / Specialist 2	\$ 119
S010	Clerk / Specialist 3	\$ 112
S011	Senior Site Manager 1	\$ 116
S012	Senior Site Manager 2	\$ 109
S013	Senior Site Manager 3	\$ 102
S014	Senior Site Manager 4	\$ 98
S015	Operator/Labourer 1	\$ 98
S016	Operator/Labourer 2	\$ 91
S017	Operator/Labourer 3	\$ 77
PROJECT SUPPORT		
D001	Project Support Manager 1	\$ 294
D002	Project Support Manager 2	\$ 280
D003	Senior Project Support 1	\$ 249
D004	Senior Project Support 2	\$ 214
D005	Project Support 1	\$ 203
D006	Project Support 2	\$ 189
D007	Project Support 3	\$ 175
D008	Project Support 4	\$ 158
D009	Project Support 5	\$ 137
D010	Project Support 6	\$ 102

GHD FY2025 Standard Rate Schedule



MAGNUSSON
KLEMENCIC
ASSOCIATES

BILLING RATES

2025

	Rate
Senior Principal (Senior Vice President)	\$425
Principal (Vice President)	375
Senior Associate	315
Associate	265
Senior Engineer	225
Engineer	190
Senior BIM Specialist	210
BIM Specialist	165
Administrative Support	120

Rates are subject to change each January

Structural + Civil Engineers
1301 Fifth Avenue, Suite 3200 Seattle, Washington 98101
T: 206 292 1200 www.mka.com

Fehr & Peers

2025-2026
(July 2025 through June 2026)

Hourly Billing Rates

Classification	Hourly Rate
Principal	\$280.00 - \$460.00
Senior Associate	\$240.00 - \$335.00
Associate	\$215.00 - \$290.00
Senior Engineer/Planner	\$165.00 - \$240.00
Engineer/Planner	\$140.00 - \$200.00
Senior Engineering Technician	\$160.00 - \$255.00
Senior Project Accountant	\$125.00 - \$190.00
Senior Project Coordinator	\$135.00 - \$225.00
Project Coordinator	\$120.00 - \$190.00
Technician	\$155.00 - \$195.00
Intern	\$100.00 - \$160.00

- Other Direct Costs / Reimbursable Expenses are invoiced at cost plus 10% for handling.
- Personal auto mileage is reimbursed at the current IRS approved rate (70 cents per mile as of Jan 2025).
- Technology & Security Fee (software licensing, hardware upgrades, secure data storage, etc.) are invoiced and calculated as a percentage of monthly project labor.

Fehr & Peers reserves the right to change these rates at any time with or without advance notice.



Standard Rate Form Wage Rates by Classification 2025

Class Description	Billing Rate
Project Executive	\$375
Senior Advisor	\$365
Engineering Manager	\$275
Planning Manager	\$265
Communications Manager	\$210
Engineering Manager	\$275
Transportation Planner IV	\$210
Transportation Planner III	\$180
Transportation Planner II	\$160
Transportation Planner I	\$115
Communications Specialist IV	\$180
Communications Specialist III	\$160
Communications Specialist II	\$115
Communications Specialist I	\$90
Senior Graphic Designer	\$195
Administrative	\$90

6100 Horseshoe Bar Road, Suite A510, Loomis, Ca 95650