

Enterprise Security System

Proposal: IT2025-001

Prepared for:

Scott Irving, Information Technology Director

Humboldt County Administrative Office

825 Fifth Street, Room 112

Eureka, CA 95501

P (707) 268-3674

E cao@co.humboldt.ca.us



"Delivering Peace of Mind"

Proposal Date: 9/4/2025

Proposal Valid To: 3/5/2026



September 3, 2025

Scott Irving, Information Technology Director
Humboldt County Administrative Office

Dear Mr. Irving,

On behalf of Advanced Security Systems, I am pleased to submit our proposal in response to the County of Humboldt's Request for Proposals for an Enterprise Security System. We value the opportunity to collaborate with the County in delivering a secure, scalable, and future-ready solution to protect your facilities, personnel, and assets. Our proposal delivers capabilities fully aligned with, and equivalent to, those outlined in the RFP, ensuring the County receives a comprehensive enterprise system tailored to its needs.

Founded in 1971, Advanced Security Systems is a family-owned and locally operated company that has served Northern California and Southern Oregon for more than five decades. As a full-service security provider, we specialize in life safety, surveillance, access control, automation, and monitoring solutions for residential, commercial, and government clients. Our UL-listed Central Station delivers 24/7 monitoring, ensuring constant protection for the communities we serve.

With 54 years of experience and a proven track record of enterprise-level system deployments, we have successfully implemented integrated solutions combining intrusion detection, fire alarms, access control, video surveillance, and monitoring services. Many of our partnerships with County agencies span decades, reflecting our reliability and long-term commitment. Wherever possible, we design systems to integrate with existing infrastructure, helping our clients reduce both costs and implementation time.

Our vision for the County's Enterprise Security System emphasizes scalability, integration, and intelligence. By incorporating advanced technologies- such as AI-driven video analytics, cloud-based access control, mobile integration, and remote guarding- our solution is designed not only to meet today's needs but also to anticipate tomorrow's challenges. With offices across Northern California and a dedicated 24/7 monitoring center, we provide the local support essential for dependable long-term service.

Thank you for considering our proposal. We look forward to the opportunity to discuss how Advanced Security Systems can deliver a comprehensive enterprise solution tailored to the County of Humboldt.

Sincerely,

Connor Petrusha
Project Manager
Advanced Security Systems

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.



Proposal No. IT2025-001

TABLE OF CONTENTS

1..... Cover Page
2..... Introductory Letter
3..... Table of Contents
4..... Signature Affidavit (Attachment B)
5..... Professional Profile
7..... Project Description
10..... Cost Proposal- Summary
11..... Cost Proposal- Coroner
12..... Cost Proposal- Courthouse
13..... Cost Proposal- Library Main
13..... Cost Proposal- County Office
14..... Cost Proposal- Library Garberville
15..... Cost Proposal- Sheriff Garberville
16..... Cost Proposal- Probation Main
16..... Cost Proposal- Probation Adult
17..... Cost Proposal- ADA Shop
18..... Cost Proposal- IT
19..... Supplemental Documentation
20..... References
21..... City of Eureka Business License
22..... Certificate of Liability Insurance

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years
Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207
A Division of Petrusa Enterprises, Inc.

REQUEST FOR PROPOSALS NO. IT2025-001
ENTERPRISE SECURITY SYSTEM

ATTACHMENT B – SIGNATURE AFFIDAVIT
(Submit with Proposal)

REQUEST FOR PROPOSALS – NO. IT2025-001 SIGNATURE AFFIDAVIT	
NAME OF ORGANIZATION:	Advanced Security Systems
STREET ADDRESS:	1336 4th Street
CITY, STATE, ZIP	Eureka, CA 95501
CONTACT PERSON:	Connor Petrusha
PHONE #:	(707) 502-8729
FAX #:	N/A
EMAIL:	connor@advancedsecurity.us

The California Public Records Act, California Government Code Sections 7920.000, et seq., defines a public record as any writing containing information relating to the conduct of public business. The Public Records Act provides that public records shall be disclosed upon written request, and that any citizen has a right to inspect any public record, unless the document is exempted from disclosure.

In signing this Proposal, I certify that this firm has not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or agency to submit or not to submit a Proposal; that this Proposal has been independently arrived at without collusion with any other Proposer, competitor or potential competitor; that this Proposal has not been knowingly disclosed prior to the opening of Proposals to any other Proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned is an authorized representative of the above-named agency and hereby agrees to all the terms, conditions and specifications required by the County in Request for Proposals No. IT2025-001 and declares that the attached Proposal and pricing are in conformity therewith.

Connor Petrusha
Signature

Project Manager
Title

Connor Petrusha
Name

9/3/2025
Date

This agency hereby acknowledges receipt / review of the following Addendum(s), if any
Addendum # 1 Addendum # 2 Addendum # 3 Addendum #



Professional Profile

Petrusha Enterprises, Inc., doing business as Advanced Security Systems, is a locally owned, family-operated corporation headquartered at 1336 4th Street, Eureka, California. The company also operates branch offices in Santa Rosa, Crescent City, and Clearlake Oaks, allowing us to provide responsive service throughout Northern California and into Southern Oregon.

Our mission has remained constant since our founding: *"Our Family Serving Yours."* Today, that commitment is expressed in our guiding philosophy of *"Delivering Peace of Mind."* We hold ourselves to the highest standards of integrity, professionalism, and service, treating each customer, employee, and community partner with dignity and respect. Just as importantly, we continue to give back to the communities where we live and work, strengthening local organizations through philanthropy and volunteer service.

Advanced Security Systems is a licensed California corporation and holds all required licenses and certifications, including a California Electrical Contractor's License, California Alarm License, NICET Certification, and an Oregon Limited Energy License. The company employs a staff of 64 professionals, ranging from receptionists and customer service representatives to licensed technicians and engineers. With an annual operating budget of approximately \$12 million, we are a stable and scalable organization capable of supporting large, complex enterprise-level projects, as well as small business and residential solutions.

Founded in 1971 as a Dictograph franchise office in Humboldt County, the company was acquired in 1979 by John and Rose Petrusha and has remained under Petrusha family ownership and leadership for more than five decades. Since then, we have grown into a full-service security integrator offering intrusion detection, fire and life safety systems, video surveillance and analytics, access control, integrated automation systems, and 24/7 UL-listed monitoring. Innovation and high-quality performance have always been at the heart of our operations, and our longevity reflects a proven ability to adapt to new technologies while consistently delivering dependable service.

Advanced Security Systems has operated under its present name for 54 years and has never conducted business under any other name. Over that same period, we have consistently provided enterprise-level security systems to public agencies, healthcare institutions, educational facilities, and private-sector organizations throughout our service region. We have successfully implemented enterprise-class systems for a number of public agencies, including College of the Redwoods, Open Door Clinic, and the Eureka Vet Center, to name a few. Our work has enabled these agencies to meet compliance requirements, improve safety outcomes, and streamline operations through technology integration.

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #AC02883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.



The company has not been involved in litigation regarding the provision of enterprise security systems. We have no fraud convictions, debarments, suspensions, or ineligibility related to public contracts, nor have we experienced violations of local, state, or federal regulatory requirements. Petrusha Enterprises, Inc. operates independently, with no controlling or financial interest in any other organization, nor is it owned or controlled by another entity.

Advanced Security Systems is guided by a strong and experienced management team. Leadership includes CEO Chuck Petrusha, who oversees corporate operations and strategic direction; Connor Petrusha, Security Consultant, who leads client engagement and business development; Ian Schatz, Operations Manager, who directs technical staff and ensures quality project delivery; and Keith White, Field Services Manager, who manages ongoing support and scheduling. When needed, we also work with prequalified subcontractors who bring specialized expertise to complement our in-house capabilities.

Our qualifications and experience in enterprise systems are well established. For example, we have delivered integrated video surveillance and access control solutions for numerous County of Humboldt sites, as well as enterprise-wide fire alarm and life safety systems for numerous County of Humboldt sites, and ongoing monitoring and support for numerous city, county, and regional agencies. These projects demonstrate measurable results, including enhanced regulatory compliance, faster emergency response times, and significant cost savings through system integration.

The strength of our team lies in both training and experience. Our technicians and engineers hold NICET certifications, state electrical and alarm licenses, and manufacturer-specific credentials across a wide range of platforms. Our staff has extensive experience working with large-scale governmental and institutional security environments, where accountability, compliance, and reliability are essential.

Ultimately, the County's objective in this procurement is to secure a high-quality Enterprise Security System. Advanced Security Systems offers the rare combination of local ownership, five decades of proven expertise, technical excellence, and community commitment. We are confident that our qualifications, certifications, and track record make us uniquely positioned to deliver the County a system that is reliable, scalable, and designed for long-term success.

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #AC02883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.



Project Description

A. Description of Services

The scope of work for this project is for Advanced Security Systems to provide a comprehensive Enterprise Security System designed to safeguard County facilities, personnel, and data assets in accordance with the specifications, terms, and conditions of the final Professional Services Agreement. The proposed system will offer robust physical and cybersecurity protections across multiple County buildings, facilities, and operational sites.

The Enterprise Security System will include:

- Access Control System: Centralized and role-based access control utilizing smart cards, mobile credentials, and optional biometric authentication for high-security areas.
- Video Surveillance System: IP-based surveillance with high-resolution (up to 4K) cameras, intelligent video analytics, and cloud-enabled storage with optional on-premises redundancy .
- Intrusion Detection System (IDS): Multi-layer intrusion detection including motion sensors, door/window contacts, and panic buttons, all integrated into a centralized management platform.
- Unified Security Management Platform: A command-and-control interface allowing centralized monitoring, event logging, real-time alerts, reporting, and forensic analysis.
- Redundancy & High Availability: 24/7 on-call service, backup power (UPS), and continuous system health monitoring to ensure 99.99% uptime.

This integrated system will be configured to meet the County's current operational requirements and designed with flexibility to accommodate future expansion.

To enhance system effectiveness and value, the following additional capabilities are included:

- AI-Powered Analytics:
 - Real-time anomaly detection
 - License Plate Recognition (LPR) and Facial Recognition (optional, policy-governed)
 - People counting and object tracking for crowd management and operational efficiency

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.



- Mobile Access Solutions:
 - Secure mobile application for authorized personnel to monitor and manage security systems remotely
 - Push notifications for incidents and alerts
 - GPS-based access authorization
- Integration with County IT Infrastructure:
 - Compatibility with Microsoft Active Directory, LDAP, and existing IT management systems
 - Custom API development for legacy system integration
 - Support for secure cloud/on-premise hybrid deployment models

B. Quality Assurance Capabilities

Advanced Security Systems recognizes the County's need for a secure, compliant, and scalable security infrastructure. Our team brings extensive experience delivering security solutions to public sector clients with similar operational requirements.

Key considerations addressed include:

- Integration: Full compatibility with existing infrastructure, minimizing disruption.
- Compliance: Adherence to CJIS, HIPAA (if applicable), ADA, and local/state security requirements.
- Potential Risks:
 - Cybersecurity threats
 - System failures
 - User adoption

To ensure optimal system performance, the following processes will be implemented:

- Testing Methodologies:
 - Factory Acceptance Testing (FAT) prior to delivery
 - Site Acceptance Testing (SAT) upon installation
 - User Acceptance Testing (UAT) in collaboration with County stakeholders
- Calibration:
 - On-site configuration of cameras, sensors, and access control points
 - Performance optimization of analytics and event detection systems
 - User access level configuration per department/role

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.



- Ongoing Maintenance:
 - Preventive maintenance schedule (quarterly and annual)
 - 24/7 remote system health monitoring and support
 - Software patching, firmware updates, and vulnerability management
 - Service Level Agreements (SLAs) defining maximum response and resolution times

Advanced Security Systems will implement rigorous internal processes to ensure that all work performed under the Agreement is in full compliance with applicable local, state, and federal requirements, including:

- Labor Compliance:
 - Payment of prevailing wages in accordance with the California Labor Code
 - Submission of certified payroll reports and labor compliance documentation
- Security & Data Regulations:
 - Adherence to federal cybersecurity mandates, including NIST, CJIS, and FISMA.
 - Physical security compliance with local building and fire codes
 - ADA compliance for all interfaces and equipment placement
- Documented Review Process:
 - Initial legal and regulatory audit during system design
 - Continuous compliance reviews during implementation
 - Final compliance certification prior to project closeout

Advanced Security Systems emphasizes transparent, responsive, and collaborative communication with the County. Our approach will include:

- Dedicated Project Manager: A certified PMP with authority to manage day-to-day operations, reporting directly to the County's designated representative.
- Communication Tools & Methods:
 - Weekly status updates via email and virtual meetings during implementation
 - On-site coordination meetings as needed
 - Secure issue tracking system accessible to County stakeholders

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.

COST PROPOSAL SUMMARY

Name: County of Humboldt- Coroner
Address: 3012 4TH Street, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$64,283.34

Name: County of Humboldt- Courthouse
Address: 825 5th Street, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$343,737.84

Name: County of Humboldt- Library Main
Address: 1313 3rd Street, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$23,434.40

Name: County of Humboldt- County Office
Address: 2905 Hubbard Lane, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$12,980.33

Name: County of Humboldt- Library Garberville
Address: 715 Cedar Street, Garberville, CA 95542

Total Purchase Price, Including Taxes. \$84,998.33

Name: County of Humboldt- Sheriff Garberville
Address: 715 Cedar Street, Suite B, Garberville, CA 95542

Total Purchase Price, Including Taxes. \$72,650.70

Name: County of Humboldt- Probation Main
Address: 2002 Harrison Avenue, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$27,967.51

Name: County of Humboldt- Probation Adult
Address: 555 H Street, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$31,425.53

Name: County of Humboldt- ADA Shop
Address: 803 4th Street, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$34,755.34

Name: County of Humboldt- IT
Address: 839 4th Street, Eureka, CA 95501

Total Purchase Price, Including Taxes. \$65,261.01

Summarized Total Purchase Price, Including Taxes. \$761,494.33

Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Coroner
 Address: 3012 4th Street, Eureka, CA 95501

PROJECT INVESTMENT

Access \$21,482.22

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	Verkada	AC42-HW	AC42 4 Door Controller	\$2,338.70	\$2,338.70
1	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$167.70
3	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$1,361.10
3	Verkada	ACC-AD-BP	Backplate for AD34; Black Color; Anodized Aluminum	\$128.70	\$386.10
3	HANCHETT ENTRY SYSTEMS/	HE-520030411	5200C STRIKE LBM	\$359.90	\$1,079.70
1	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P 5C BX BGE	\$217.90	\$217.90
1	MISCELLANEOUS HARDWARE	Custom Conduit	40' OF 3/4" WIRE MOLD	\$140.00	\$140.00
3	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$3,896.10

LABOR	Description	Ext. Price
	Prevailing Wage Security	\$10,080.00
	Design	\$1,000.00
	Equipment Subtotal	\$9,587.30
	Labor Subtotal	\$11,080.00

Intrusion \$20,286.39

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	Verkada	BP52-HW-NA	BP52 32-Zone Alarm Panel; North America Type B Plu	\$1,168.70	\$1,168.70
1	Verkada	ACC-VBX-200WH	Backup Battery for BP52 Alarm Panel; 200WH (New Al	\$258.70	\$258.70
1	Verkada	BK22-HW	BK22 Touchscreen Alarm Keypad (New Alarms; US and	\$518.70	\$518.70
1	GENESIS CABLE	WG-43071101	18/4 SOL FPLR/CMR 1000 BX WHIT	\$328.22	\$328.22
1	Verkada	LIC-BX-MA-5Y-CAP	5-Year Advanced Video Alarms License for 1 Site (N	\$9,750.00	\$9,750.00

LABOR	Description	Ext. Price
	Prevailing Wage Security	\$6,240.00
	Design	\$1,000.00
	Equipment Subtotal	\$12,024.32
	Labor Subtotal	\$7,240.00

Surveillance \$22,514.73

QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	GENESIS U.S. CATEGORY CAB	WG-63601101	CAT 6 UTP CMR 1000 WHITE	\$276.10	\$276.10
2	Verkada	CB52-2TBE-HW	CB52-E Outdoor Bullet Camera; 5MP; Zoom Lens; 2TB	\$5,068.70	\$10,137.40
2	Verkada	LIC-CAM-5Y-CAP	5-Year Camera License; Capacity Increase	\$1,168.70	\$2,337.40

LABOR	Description	Ext. Price
	Prevailing Wage Security	\$7,680.00
	Design	\$1,000.00
	Equipment Subtotal	\$12,750.90
	Labor Subtotal	\$8,680.00

Total Purchase Price, Excluding Taxes \$61,362.53
Estimated Applicable Taxes \$2,920.81
Total Purchase Price, Including Taxes \$64,283.34

Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Courthouse
 Address: 825 5th Street, Eureka, CA 95501

PROJECT INVESTMENT

Access					\$280,827.81	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
46	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$20,870.20	
46	Verkada	ACC-AD-BP	Backplate for AD34; Black color; Anodized Aluminum	\$128.70	\$5,920.20	
1	MISCELLANEOUS HARDWARE	Custom Conduit	3/4" WIRE MOLDING	\$2,800.00	\$2,800.00	
46	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 COMPLETE- 501/501A FP	\$279.70	\$12,866.20	
2	Verkada	TD53-HW	TD53 Video Intercom Reader	\$2,338.70	\$4,677.40	
2	Verkada	ACC-INT-HOOD-1	TD53/TD63 Rain Hood	\$63.70	\$127.40	
2	Verkada	ACC-INT-TRIM-1	TD53/TD63 Trim Plate	\$128.70	\$257.40	
20	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P %c BX BGE	\$217.90	\$4,358.00	
19	Verkada	AC42-HW	AC42 4 Door Controller	\$2,338.70	\$44,435.30	
19	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$3,186.30	
46	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$59,740.20	
2	Verkada	LIC-TD-5Y-CAP	5-Year Intercom License; Capacity Increase	\$2,273.70	\$4,547.40	

LABOR	Description	Ext. Price
	Prevailing Wage Security	\$93,120.00
	Design	\$10,000.00
	Equipment Subtotal	\$163,786.00
	Labor Subtotal	\$103,120.00

Surveillance					\$62,910.03	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
7	GENESIS U.S. CATEGORY CAB	WG-63601101	CAT 6 UTP CMR 1000 WHITE	\$276.10	\$1,932.70	
7	Verkada	CB52-2TBE-HW	CB52-E Outdoor Bullet Camera; 5MP; Zoom Lens; 2TB	\$5,068.70	\$35,480.90	
7	Verkada	LIC-CAM-5Y-CAP	5-Year Camera License; Capacity Increase	\$1,168.70	\$8,180.90	

LABOR	Description	Ext. Price
	Prevailing Wage Security	\$13,440.00
	Equipment Subtotal	\$45,594.50
	Labor Subtotal	\$13,440.00

Total Purchase Price, Excluding Taxes \$325,940.50
Estimated Applicable Taxes \$17,797.34
Total Purchase Price, Including Taxes \$343,737.84

Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Library Main
 Address: 1313 3rd Street, Eureka, CA 95501

PROJECT INVESTMENT

Access					\$23,424.40	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
1	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$167.70	
4	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 Complete-501/SOIA FP	\$279.70	\$1,118.80	
1	Verkada	AC42-HW	AC42 4 Door Controller	\$2,338.70	\$2,338.70	
2	GENESIS CABLE	WG-311155512	18/4 STR JKT CL2P 5C BX BGE	\$217.90	\$435.80	
4	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$1,814.80	
4	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$5,194.80	
1	MISCELLANEOUS HARDWARE	Custom Conduit	3/4" WIRE MOLDING	\$1,680.00	\$1,680.00	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$9,600.00	
Equipment Subtotal					\$12,750.60	
Labor Subtotal					\$9,600.00	

Total Purchase Price, Excluding Taxes **\$22,350.60**

Estimated Applicable Taxes **\$1,083.80**

Total Purchase Price, Including Taxes **\$23,434.40**

Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- County Office
 Address: 2905 Hubbard Lane, Eureka, CA 95501

PROJECT INVESTMENT

Access					\$12,980.33	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
1	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$167.70	
1	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$453.70	
1	Verkada	ACC-AD-BP	Backplate for AD 34; Black color; Anodized Aluminum	\$128.70	\$128.70	
1	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P 5C BX BGE	\$217.90	\$217.90	
1	Verkada	AC42-HW	AC42 4 Door Controller	\$2,338.70	\$2,338.70	
1	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$1,298.70	
1	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 COMPLETE- 501/501A FP	\$279.70	\$279.70	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$7,680.00	
Equipment Subtotal					\$4,885.10	
Labor Subtotal					\$7,680.00	

Total Purchase Price, Excluding Taxes **\$12,565.10**

Estimated Applicable Taxes **\$415.23**

Total Purchase Price, Including Taxes **\$12,980.33**

Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Library Garberville
 Address: 715 Cedar Street, Garberville, CA 95542

PROJECT INVESTMENT

Access					\$19,846.31	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
4	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 Complete-501/SOIA FP	\$279.70	\$1,118.80	
4	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P 5C BX BGE	\$217.90	\$871.60	
1	Verkada	AD42-HW	AC42 4 Door Controller	\$2,338.70	\$2,338.70	
1	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$167.70	
4	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$1,814.80	
4	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$5,194.80	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$10,080.00	
				Equipment Subtotal		\$11,506.40
				Labor Subtotal		\$10,080.00
Intrusion					\$17,646.20	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
1	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P 5C BX BGE	\$217.90	\$217.90	
1	Verkada	BP52-HW-NA	BP52 32-Zone Alarm Panel; North America Type B Plu	\$1,168.70	\$1,168.70	
1	Verkada	ACC-VBX-200WH	Backup Battery for BP52 Alarm Panel; 200WH (New Al	\$258.70	\$258.70	
1	Verkada	ACC-CEL-LTE-2	Cellular Backup Communicator for BP52 Alarm Panel	\$453.70	\$453.70	
1	Verkada	BK22-HW	BK22 Touchscreen Alarm Keypad (New Alarms; US and	\$518.70	\$518.70	
1	Verkada	LIC-BX-MA-5Y-CAP	5-Year Advanced Video Alarms License for 1 Site (N	\$9,750.00	\$9,750.00	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$4,320.00	
				Equipment Subtotal		\$12,367.70
				Labor Subtotal		\$4,320.00
Surveillance					\$35,158.19	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
4	GENESIS U.S. CATEGORY CAB	WG-63601101	CAT 6 UTP CMR 1000 WHITE	\$276.10	\$1,104.40	
5	Verkada	CB52-2TBE-HW	CB52-E Outdoor Bullet Camera; 5MP; Zoom Lens; 2TB	\$5,068.70	\$25,343.50	
5	Verkada	LIC-CAM-5Y-CAP	5-Year Camera License; Capacity Increase	\$1,168.70	\$5,843.50	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$10,080.00	
				Equipment Subtotal		\$32,291.40
				Labor Subtotal		\$10,080.00

Total Purchase Price, Excluding Taxes \$80,645.50
Estimated Applicable Taxes \$4,352.83
Total Purchase Price, Including Taxes \$84,998.33
 Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Sheriff Garberville
 Address: 715 Cedar Street, Suite B, Garberville, CA 95542

PROJECT INVESTMENT

Access					\$19,846.31	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
4	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 Complete-501/SOIA FP	\$279.70	\$1,118.80	
2	GENESIS CABLE	WG-43071101	18/4 SOL FPLR/CMR 1000 BX WHIT	\$328.22	\$656.44	
1	Verkada	AD42-HW	AC42 4 Door Controller	\$2,338.70	\$2,338.70	
1	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$167.70	
4	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$1,814.80	
4	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$5,194.80	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$7,680.00	
				Equipment Subtotal		\$11,291.24
				Labor Subtotal		\$7,680.00
Intrusion					\$17,646.20	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
1	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P 5C BX BGE	\$217.90	\$217.90	
1	Verkada	BP52-HW-NA	BP52 32-Zone Alarm Panel; North America Type B Plu	\$1,168.70	\$1,168.70	
1	Verkada	ACC-VBX-200WH	Backup Battery for BP52 Alarm Panel; 200WH (New Al	\$258.70	\$258.70	
1	Verkada	ACC-CEL-LTE-2	Cellular Backup Communicator for BP52 Alarm Panel	\$453.70	\$453.70	
1	Verkada	BK22-HW	BK22 Touchscreen Alarm Keypad (New Alarms; US and	\$518.70	\$518.70	
1	Verkada	LIC-BX-MA-5Y-CAP	5-Year Advanced Video Alarms License for 1 Site (N	\$9,750.00	\$9,750.00	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$4,320.00	
				Equipment Subtotal		\$12,367.70
				Labor Subtotal		\$4,320.00
Surveillance					\$35,158.19	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
2	GENESIS U.S. CATEGORY CAB	WG-63601101	CAT 6 UTP CMR 1000 WHITE	\$276.10	\$552.20	
4	Verkada	CB52-2TBE-HW	CB52-E Outdoor Bullet Camera; 5MP; Zoom Lens; 2TB	\$5,068.70	\$20,274.80	
4	Verkada	LIC-CAM-5Y-CAP	5-Year Camera License; Capacity Increase	\$1,168.70	\$4,674.80	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$7,680.00	
				Equipment Subtotal		\$25,501.80
				Labor Subtotal		\$7,680.00

Total Purchase Price, Excluding Taxes **\$68,840.74**

Estimated Applicable Taxes **\$3,809.96**

Total Purchase Price, Including Taxes **\$72,650.70**

Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Probation Main
 Address: 2002 Harrison Avenue, Eureka, CA 95501

PROJECT INVESTMENT

Access					\$27,967.51	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
5	GENESIS CABLE	WG-31155512	18/4 JKT CL2P 5C BX BGE	\$279.70	\$1,398.50	
4	HANCHETT ENTRY SYSTEMS/	HE-520030404	18/4 SOL FPLR/CMR 1000 BX WHIT	\$328.22	\$1,312.88	
5	Verkada	AD34-HW	AD34 Multi-format Card Reader	\$453.70	\$2,268.50	
2	Verkada	AC42-HW	AC42 4 Door Controller	\$2,338.70	\$4,677.40	
2	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$335.40	
5	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$6,493.50	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$10,080.00	
Equipment Subtotal					\$16,486.18	
Labor Subtotal					\$10,080.00	

Total Purchase Price, Excluding Taxes \$26,566.18
Estimated Applicable Taxes \$1,401.33
Total Purchase Price, Including Taxes \$27,967.51
 Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- Probation Adult
 Address: 555 H Street, Eureka, CA 95501

PROJECT INVESTMENT

Access					\$31,425.53	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
2	GENESIS CABLE	WG-31155512	18/4 STR JKT CLEP 5C BX BGE	\$217.90	\$435.80	
7	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 COMPLETE- 501/501A FP	\$279.70	\$1,957.90	
7	Verkada	AD34-HW	AD34 Multit-format Card Reader	\$453.70	\$3,175.90	
2	Verkada	AC42-HW	AC42 4 Door Controller	\$2,338.70	\$4,677.40	
2	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$335.40	
7	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase	\$1,298.70	\$9,090.90	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$10,080.00	
Equipment Subtotal					\$19,673.30	
Labor Subtotal					\$10,080.00	

Total Purchase Price, Excluding Taxes \$29,753.30
Estimated Applicable Taxes \$1,672.23
Total Purchase Price, Including Taxes \$31,425.53
 Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- ADA Shop
 Address: 803 4th Street, Eureka, CA 95501

PROJECT INVESTMENT

Intrusion					\$16,600.61	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
1	GENESIS CABLE	WG-43071101	18/4 SOL FPLR/CMR 1000 BX WHIT	\$328.22	\$328.22	
1	Verkada	BP52-HW-NA	BP52 32-Zone Alarm Panel; North America Type B Plu	\$1,168.70	\$1,168.70	
1	Verkada	ACC-VBX-200WH	Backup Battery for BP52 Alarm Panel; 200WH (New Al	\$258.70	\$258.70	
1	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41	\$167.70	\$167.70	
1	Verkada	ACC-CEL-LTE-2	Cellular Backup Communicator for BP52 Alarm Panel	\$453.70	\$453.70	
1	Verkada	BK22-HW	BK22 Touchscreen Alarm Keypad (New Alarms; US and	\$518.70	\$518.70	
1	Verkada	LIC-BX-MA-5Y-CAP	5-Year Advanced Video Alarms License for 1 Site (N	\$9,750.00	\$9,750.00	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$2,880.00	
				Equipment Subtotal		\$12,645.72
				Labor Subtotal		\$2,880.00

Surveillance					\$18,154.73	
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price	
1	GENESIS U.S> CATEGORY CAB	WG-63601101	CAT 6 UTP CMR 1000 WHITE	\$276.10	\$276.10	
2	Verkada	CB52-2TBE-HW	CB52-E Outdoor Bullet Camera; 5MP; Zoom Lens' 2TB	\$5,068.70	\$10,137.40	
2	Verkada	LIC-CAM-5Y-CAP	5-Year Camera License; Capacity Increase	\$1,168.70	\$2,337.40	
LABOR	Description				Ext. Price	
	Prevailing Wage Security				\$4,320.00	
				Equipment Subtotal		\$12,750.90
				Labor Subtotal		\$4,320.00

Total Purchase Price, Excluding Taxes **\$32,596.63**
Estimated Applicable Taxes **\$2,158.71**
Total Purchase Price, Including Taxes **\$34,755.34**
 Note: Sales tax is estimated. Invoiced amount may be different.

Name: County of Humboldt- IT
 Address: 839 4th Street, Eureka, CA 95501

PROJECT INVESTMENT

Access					\$22,202.08
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
3	HANCHETT ENTRY SYSTEMS/	HE-520030404	5200 Complete-501/SOIA FP	\$279.70	\$839.10
3	GENESIS CABLE	WG-31155512	18/4 STR JKT CL2P 5C BX BGE		\$653.70
3	Verkada	AD34-HW	AD34 Multi-format Card Reader		\$1,361.10
3	Verkada	AC42-HW	AC42 4 Door Controller		\$7,016.10
3	Verkada	ACC-BAT-4AH	4AH Backup Battery for AC41; AC42; AX11; and BP41		\$503.10
3	Verkada	LIC-AC-5Y-CAP	5-Year Door License; Capacity Increase		\$3,896.10
LABOR	Description				Ext. Price
	Prevailing Wage Security				\$6,720.00
				Equipment Subtotal	\$14,269.20
				Labor Subtotal	\$6,720.00
Intrusion					\$14,539.74
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
1	Verkada	LIC-BX-MA-5Y-CAP	5-Year Advanced Video Alarms License for 1 Site (N	\$9,750.00	\$9,750.00
1	Verkada	BP52-HW-NA	BP52 32-Zone Alarm Panel; North America Type B Plu	\$1,168.70	\$1,168.70
1	Verkada	ACC-CEL-LTE-2	Cellular Backup Communicator for BP52 Alarm Panel	\$453.70	\$453.70
1	Verkada	ACC-VBX-200WH	Backup Battery for BP52 Alarm Panel; 200WH (New Al	\$258.70	\$258.70
LABOR	Description				Ext. Price
	Prevailing Wage Security				\$1,920.00
				Equipment Subtotal	\$11,631.10
				Labor Subtotal	\$1,920.00
Surveillance					\$28,519.19
QTY	Manufacturer	Part #	Description	Unit Price	Ext. Price
2	GENESIS U.S. CATEGORY CAB	WG-63601101	CAT 6 UTP CMR 1000 WHITE	\$276.10	\$552.20
2	Verkada	CF83-512E-HW-F	CF83-E-F Outdoor Fisheye Camera; 12MP; Fixed Lens;	\$2,598.70	\$5,197.40
2	Verkada	LIC-CAM-5Y-CAP	5-Year Camera License; Capacity Increase	\$1,168.70	\$2,337.40
22	Verkada	LIC-CLD-30-5Y-CAP	5-Year Cloud Storage License - 30 Day; Capacity In	\$648.70	\$14,271.40
2	Verkada	ACC-MNT-ANGLE-1	Angle Mount; 30 deg	\$193.70	\$387.40
LABOR	Description				Ext. Price
	Prevailing Wage Security				\$3,840.00
				Equipment Subtotal	\$22,745.80
				Labor Subtotal	\$3,840.00

Total Purchase Price, Excluding Taxes **\$61,126.06**

Estimated Applicable Taxes **\$4,134.92**

Total Purchase Price, Including Taxes **\$65,261.01**

Note: Sales tax is estimated. Invoiced amount may be different.



Supplemental Documentation

As requested in the RFP, this section includes supplemental materials that demonstrate Advanced Security Systems' capability, qualifications, and operational readiness to deliver an Enterprise Security System that meets or exceeds the County's standards.

Advanced Security Systems has developed a structured and proven approach to project execution, grounded in industry best practices and aligned with PMI's Project Management Body of Knowledge. Our process begins with detailed planning and requirements analysis, including site surveys, and risk assessments to ensure a solution tailored to the County's specific security needs. Installation and system integration are carried out by our trained and certified technicians who follow strict adherence to manufacturer specifications, state electrical codes, and internal quality standards. Quality assurance is maintained through pre-installation equipment inspections, on-site field supervisor reviews, and structured commissioning protocols. Once the system is live, our local maintenance services and 24/7 support ensures that the system remains secure, operational, and aligned with the County's evolving needs.

Advanced Security Systems maintains all licenses, certifications, and insurance coverages necessary to provide security integration services to government entities in full compliance with local, state, and federal laws. We also maintain active general liability and workers' compensation insurance policies with coverage levels that meet or exceed County requirements. A complete set of documentation—including licensure, insurance certificates, and prevailing wage compliance statements—is included as appendices to this proposal. These credentials reflect our readiness to meet all legal and contractual obligations outlined in the RFP.

Advanced Security Systems affirms that we are fully compliant with all applicable laws, regulations, and requirements as specified in this RFP. This includes, but is not limited to, adherence to all prevailing wage requirements under local and state labor codes; compliance with data protection laws and physical security standards; and the ability to meet all performance, insurance, bonding, and licensing requirements. We also confirm that our proposal aligns fully with the specifications, standards, and conditions outlined in the RFP and that we are prepared to execute a Professional Services Agreement with the County upon award. This statement of compliance underscores our commitment to transparency, legal integrity, and professional accountability.

To ensure clear and continuous communication, Advanced Security Systems designates the following primary point of contact for all matters related to this proposal:

Name: Connor Petrusha
Title: Project Manager
Phone: (707)443-6366
Email: connor@advancedsecurity.us

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years
Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207
A Division of Petrusha Enterprises, Inc.



References

1) Santa Rosa Junior College- Petaluma Campus

Project Name: Campus-wide Fire Alarm System

Project Location: Petaluma, California Campus

Year Completed: 2017

Client: Northern Electric

Contact Person: Jim Chiappari

Phone Number: (707) 974-1177

Project Size: 410,000 SF

Project Cost: \$370,000

2) College of the Redwoods

Project Name: Campus-wide Fire Alarm Replacement

Project Location: Eureka, California Campus

Year Completed: 2023

Client: College of the Redwoods

Contact Person: Max Capps

Phone Number: (707) 834-5957

Project Size: 449,948 SF

Project Cost: \$640,222.30

3) Eureka City Schools

Project Name: Eureka High Gymnasium

Project Location: Eureka, California

Year Completed: 2023

Client: Eureka City Schools

Contact Person: Charlie Battini

Phone Number: (707) 845-4486

Project Size: 40,000 SF

Project Cost: \$177,000

4) DANCO

Project Name: Eureka Homeless & Veterans Housing Onsite

Project Location: 108 4th St., Eureka, California 95501

Year Completed: 2020

Client: DANCO Communities

Contact Person: Dan Johnson

Phone Number: (707) 825-1527

Project Size: 23,500 SF

Project Cost: \$272,664.32

"Delivering Peace of Mind"

Serving Northern California For Over 50 Years

Alarm Lic #ACO2883, CA Cont 527700, OR Cont 144207

A Division of Petrusha Enterprises, Inc.

CITY OF EUREKA, CA

531 K STREET EUREKA, CA 95501-1165 PHONE (707) 441-4120


BUSINESS LICENSE



Charles Petrusa
ADVANCED SECURITY SYSTEMS
1336 4TH ST
EUREKA, CA 95501-605

LICENSE YEAR: 2025
LOCATION: 1336 4TH ST EUREKA CA 95501
LICENSE TYPE: Contractor
LICENSE NUMBER: BL-222
ISSUED DATE: January 1, 2025
EXPIRATION DATE: December 31, 2025

This license is issued without verification that the licensee is subject to or exempt from licensing by the State of California.



Finance Director

NOTICE

Any transfer, change of use or occupancy may require review by the City Design Review Committee. This review takes time. The committee meets twice each month. This license does not signify compliance with any regulatory codes of the City of Eureka, including but not limited to building, fire and zoning laws.

THIS LICENSE MUST BE DISPLAYED IN A CONSPICUOUS PLACE

