

6 Cost Proposal

Rincon will prepare the NWL CSM Study in accordance with the scope of work described herein for the fee identified below. A detailed breakdown of costs by task, labor category, subcontractor support, and direct expenses is provided in the accompanying budget tables, along with Rincon's hourly billing rates.

Through our experience leading countywide natural and working lands carbon inventories and sequestration studies across California, Rincon has made significant investments in developing specialized NWL workflows, GIS tools, scripted analytical processes, QA/QC procedures, and standardized deliverable templates that streamline project execution while maintaining technical rigor and defensibility. These established processes reduce the level of effort and number of hours required to successfully complete complex countywide analyses, allowing Rincon to provide high-quality, efficient, and cost-effective services while still meeting the project's technical objectives, schedule, and long-term implementation goals.

Rincon and LACO Associates are committed to working collaboratively with Humboldt County throughout the project and are available to refine scope elements, coordination strategies, and deliverable priorities as needed to best align with County objectives, stakeholder needs, and available funding resources.

	Rate	Hours	Labor Budget	Direct Expenses	Total Budget
Task 1 Project Planning Framework		365	\$102,848	\$14,610	\$117,458
Task 1.1 Kickoff Meeting and Project Work Plan		46	\$13,768	\$3,145	\$16,913
Senior Principal	\$342	2	\$684		
Director	\$329	16	\$5,264		
Senior Supervisor Planner II	\$313	12	\$3,756		
Supervisor Planner I	\$292	2	\$584		
Senior Data Analyst I	\$255	2	\$510		
Senior Planner I	\$255	10	\$2,550		
Data Analyst III	\$210	2	\$420		
Travel (Airfare, Ground Transportation, Lodging)				\$1,500	
Community Engagement				\$1,645	
Task 1.2 Stakeholder and Land Manager Engagement Strategy		19	\$5,227	\$3,240	\$8,467
Senior Principal	\$342	1	\$342		
Director	\$329	3	\$987		
Senior Supervisor Planner II	\$313	4	\$1,252		
Supervisor Planner I	\$292	1	\$292		
Senior Planner I	\$255	8	\$2,040		
Technical Editor	\$157	2	\$314		
Community Engagement				\$3,240	
Task 1.3 Literature, Data, Policy, and Regulatory Review		40	\$8,953	\$0	\$8,953
Senior Principal	\$342	1	\$342		
Director	\$329	1	\$329		
Senior Supervisor Planner II	\$313	4	\$1,252		

	Rate	Hours	Labor Budget	Direct Expenses	Total Budget
Supervisor Planner I	\$292	2	\$584		
Senior Planner I	\$255	8	\$2,040		
Planner II	\$186	22	\$4,092		
Technical Editor	\$157	2	\$314		
Task 1.4 Project Management and Coordination		260	\$74,900	\$8,225	\$83,125
Senior Principal	\$342	20	\$6,840		
Director	\$329	40	\$13,160		
Senior Supervisor Planner II	\$313	70	\$21,910		
Supervisor Planner I	\$292	20	\$5,840		
Senior Data Analyst I	\$255	20	\$5,100		
Senior Planner I	\$255	70	\$17,850		
Data Analyst III	\$210	20	\$4,200		
Community Engagement				\$8,225	
Task 2 Humboldt Countywide NWL Carbon Stock Inventory and Summary Report		229	\$59,221	\$5,720	\$64,941
Task 2.1 Carbon Inventory Methodology Confirmation		43	\$9,663	\$0	\$9,663
Director	\$329	1	\$329		
Senior Supervisor Planner II	\$313	4	\$1,252		
Supervisor Planner I	\$292	4	\$1,168		
Senior Planner I	\$255	8	\$2,040		
Data Analyst III	\$210	4	\$840		
Planner II	\$186	20	\$3,720		
Technical Editor	\$157	2	\$314		
Task 2.2 Landcover Quality Assurance and Quality Control Engagement		86	\$23,068	\$5,720	\$28,788
Director	\$329	10	\$3,290		
Senior Supervisor Planner II	\$313	16	\$5,008		
Supervisor Planner I	\$292	10	\$2,920		
Senior Data Analyst I	\$255	10	\$2,550		
Senior Planner I	\$255	20	\$5,100		
Data Analyst III	\$210	20	\$4,200		
Community Engagement				\$5,720	
Task 2.3 Carbon Sequestration of Land/Carbon Types Calculations		34	\$9,124	\$0	\$9,124
Director	\$329	2	\$658		
Senior Supervisor Planner II	\$313	4	\$1,252		
Supervisor Planner I	\$292	2	\$584		
Senior Data Analyst I	\$255	20	\$5,100		
Senior Planner I	\$255	6	\$1,530		
Task 2.4 Draft and Final Carbon Stock Inventory Summary		44	\$11,974	\$0	\$11,974

County of Humboldt – Planning and Building Department
Humboldt Natural and Working Lands Carbon Stock and Management Study

	Rate	Hours	Labor Budget	Direct Expenses	Total Budget
Senior Principal	\$342	2	\$684		
Director	\$329	2	\$658		
Senior Supervisor Planner II	\$313	8	\$2,504		
Supervisor Planner I	\$292	4	\$1,168		
Senior Data Analyst I	\$255	4	\$1,020		
Senior Planner I	\$255	20	\$5,100		
Data Analyst III	\$210	4	\$840		
Task 2.5 Data Transfer, Documentation, and Future Update Protocol		22	\$5,392	\$0	\$5,392
Senior Supervisor Planner II	\$313	4	\$1,252		
Senior Planner I	\$255	8	\$2,040		
Data Analyst III	\$210	10	\$2,100		
Task 3 Carbon Feasibility and Final NWL Study Report		712	\$169,212	\$11,270	\$180,482
Task 3.1 Land Management Activities Development		192	\$48,400	\$4,480	\$52,880
Senior Principal	\$342	4	\$1,368		
Director	\$329	8	\$2,632		
Senior Supervisor Planner II	\$313	40	\$12,520		
Supervisor Planner I	\$292	20	\$5,840		
Senior Planner I	\$255	40	\$10,200		
Data Analyst III	\$210	40	\$8,400		
Planner II	\$186	40	\$7,440		
Community Engagement				\$4,480	
Task 3.2 Land Management Activities Engagement		96	\$26,078	\$5,290	\$31,368
Director	\$329	8	\$2,632		
Senior Supervisor Planner II	\$313	20	\$6,260		
Supervisor Planner I	\$292	8	\$2,336		
Senior Data Analyst I	\$255	10	\$2,550		
Senior Planner I	\$255	40	\$10,200		
Data Analyst III	\$210	10	\$2,100		
Community Engagement				\$5,290	
Task 3.3 Draft Carbon Sequestration Feasibility Study Report		84	\$19,466	\$0	\$19,466
Senior Principal	\$342	2	\$684		
Director	\$329	4	\$1,316		
Senior Supervisor Planner II	\$313	10	\$3,130		
Supervisor Planner I	\$292	4	\$1,168		
Senior Planner I	\$255	20	\$5,100		
Planner II	\$186	40	\$7,440		
Technical Editor	\$157	4	\$628		

	Rate	Hours	Labor Budget	Direct Expenses	Total Budget
Task 3.4 Draft and Final NWL Study Report for Public Review		304	\$64,504	\$0	\$64,504
Senior Principal	\$342	8	\$2,736		
Director	\$329	8	\$2,632		
Senior Supervisor Planner II	\$313	40	\$12,520		
Supervisor Planner I	\$292	20	\$5,840		
Senior Planner I	\$255	40	\$10,200		
Data Analyst III	\$210	20	\$4,200		
Planner II	\$186	80	\$14,880		
Technical Editor	\$157	8	\$1,256		
Publishing Specialist	\$128	80	\$10,240		
Task 3.5 Board of Supervisors Meeting Support		36	\$10,764	\$1,500	\$12,264
Director	\$329	12	\$3,948		
Senior Supervisor Planner II	\$313	12	\$3,756		
Senior Planner I	\$255	12	\$3,060		
Travel (Airfare, Ground Transportation, Lodging)				\$1,500	
Project Total		1,306	\$331,281	\$31,600	\$362,881

Direct Expenses Summary	Amount
Travel (Airfare, Ground Transportation, Lodging)	\$3,000
Community Engagement	\$28,600
Direct Expenses Subtotal	\$31,600

7 Rates

Standard Fee Schedule for Environmental Sciences and Planning Services

Professional, Technical and Support Personnel*	January 1, 2026 – December 31, 2026
Senior Principal	\$342
Principal	\$329
Director	\$329
Senior Supervisor II	\$313
Supervisor I	\$292
Senior Professional II	\$273
Senior Professional I	\$255
Professional IV	\$226
Professional III	\$210
Professional II	\$186
Professional I	\$166
Associate III	\$140
Associate II	\$125
Associate I	\$117
Field Technician	\$100
Technical Editor	\$157
Project Accountant	\$134
Billing Specialist	\$115
Publishing Specialist	\$128
Clerical	\$115

* Professional classifications include environmental scientists, urban planners, biologists, geologists, marine scientists, GHG verifiers, sustainability experts, cultural resources experts, and other professionals. Expert witness services consisting of depositions or in-court testimony are charged at the hourly rate of \$400.

Reimbursable Expenses

Direct Cost	Rates (per day)
Equipment Package (covers field equipment)	\$150
UAS Drone	\$300
Boat (20-foot Boston Whaler or Similar)	\$800
Light-Duty and Passenger Vehicles*	\$90
4WD and Off-Road Vehicles*	\$150

* Current IRS mileage rate for mileage over 50 and for all miles incurred in employee-owned vehicles.

Direct Costs. Other direct costs associated with the execution of a project, that are not included in the hourly rates above, are billed at cost plus 16%. These may include, but are not limited to, laboratory and drilling services, subcontractor services, authorized travel expenses, permit charges and filing fees, mailings and postage, performance bonds, sample handling and shipment, rental equipment, and vehicles other than covered by the above charges.

Budget Reallocation. Rincon reserves the right to reallocate the budget between tasks and staff classifications, while remaining within the approved contract amount.

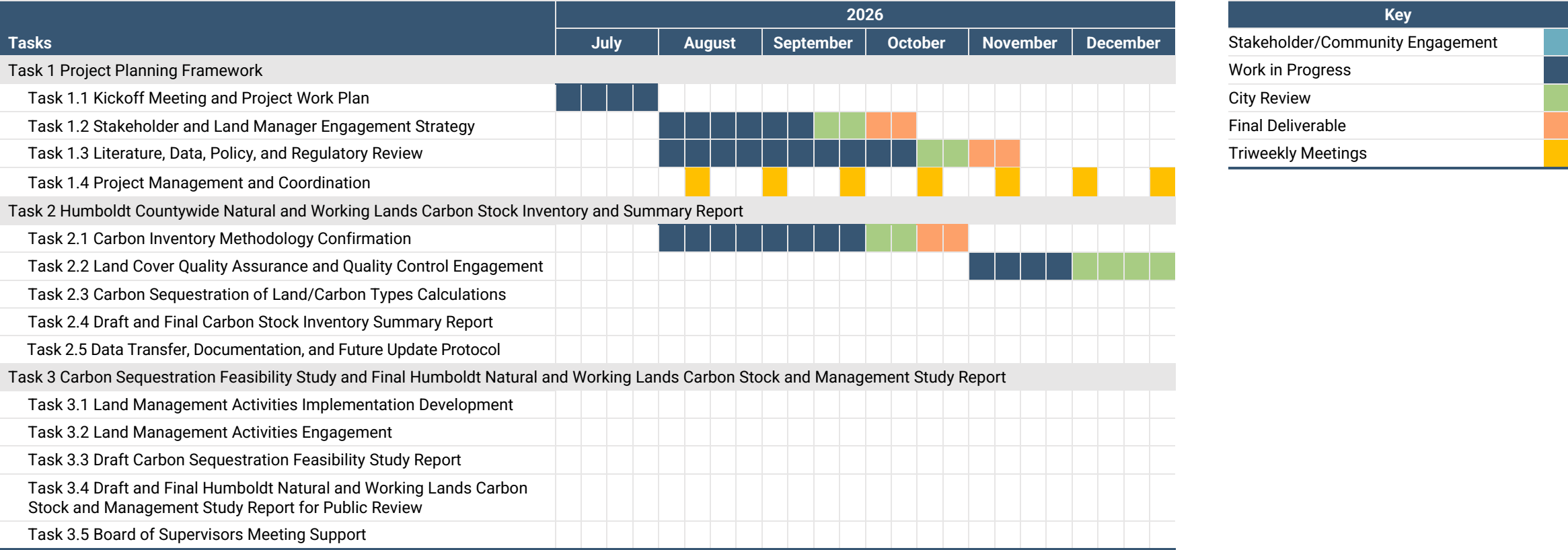
Annual Escalation. Standard rates subject to 3.5% annual escalation, on January 1.

Payment Terms. All fees will be billed to Client monthly and shall be due and payable upon receipt or as indicated in the contract provisions for the assignment. Invoices are delinquent if not paid within 10 days from receipt or per the contractually required payment terms.

8 Timeline

The Rincon team is prepared to begin the work program described in this proposal immediately upon authorization to proceed. The proposed scope and budget assume completion of the NWL CSM Study within the schedule outlined below; substantial schedule extensions or delays beyond the assumed project duration may require adjustments to the project management scope and associated cost.

As depicted on the following chart, Rincon proposes to adhere to a schedule consistent with the RFP that allows the NWL CSM Study to be completed within approximately 32 months from the kickoff meeting, while also positioning the team to complete work earlier where feasible.



Tasks	2027											
	January	February	March	April	May	June	July	August	September	October	November	December
Task 1 Project Planning Framework												
Task 1.1 Kickoff Meeting and Project Work Plan												
Task 1.2 Stakeholder and Land Manager Engagement Strategy												
Task 1.3 Literature, Data, Policy, and Regulatory Review												
Task 1.4 Project Management and Coordination												
Task 2 Humboldt Countywide Natural and Working Lands Carbon Stock Inventory and Summary Report												
Task 2.1 Carbon Inventory Methodology Confirmation												
Task 2.2 Land Cover Quality Assurance and Quality Control Engagement												
Task 2.3 Carbon Sequestration of Land/Carbon Types Calculations												
Task 2.4 Draft and Final Carbon Stock Inventory Summary Report												
Task 2.5 Data Transfer, Documentation, and Future Update Protocol												
Task 3 Carbon Sequestration Feasibility Study and Final Humboldt Natural and Working Lands Carbon Stock and Management Study Report												
Task 3.1 Land Management Activities Implementation Development												
Task 3.2 Land Management Activities Engagement												
Task 3.3 Draft Carbon Sequestration Feasibility Section												
Task 3.4 Draft and Final Humboldt Natural and Working Lands Carbon Stock and Management Study Report for Public Review												
Task 3.5 Board of Supervisors Meeting Support												

Tasks	2028												2029
	January	February	March	April	May	June	July	August	September	October	November	December	January
Task 1 Project Planning Framework													
Task 1.1 Kickoff Meeting and Project Work Plan													
Task 1.2 Stakeholder and Land Manager Engagement Strategy													
Task 1.3 Literature, Data, Policy, and Regulatory Review													
Task 1.4 Project Management and Coordination													
Task 2 Humboldt Countywide Natural and Working Lands Carbon Stock Inventory and Summary Report													
Task 2.1 Carbon Inventory Methodology Confirmation													
Task 2.2 Land Cover Quality Assurance and Quality Control Engagement													
Task 2.3 Carbon Sequestration of Land/Carbon Types Calculations													
Task 2.4 Draft and Final Carbon Stock Inventory Summary Report													
Task 2.5 Data Transfer, Documentation, and Future Update Protocol													
Task 3 Carbon Sequestration Feasibility Study and Final Humboldt Natural and Working Lands Carbon Stock and Management Study Report													
Task 3.1 Land Management Activities Implementation Development													
Task 3.2 Land Management Activities Engagement													
Task 3.3 Draft Carbon Sequestration Feasibility Study Report													
Task 3.4 Draft and Final Humboldt Natural and Working Lands Carbon Stock and Management Study Report for Public Review													
Task 3.5 Board of Supervisors Meeting Support													